

# AVIONTÉ CONNECT



## Avionte Reporting: Know Which Report to Pull and When

Most recruiters and branch managers aren't short on reports — they're short on knowing which one to pull when it matters. This session cuts through the noise with a role-based decision map and real-world reporting scenarios.

# Introductions

Welcome to **CONNECT!** Thank you for joining our session.



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# The Agenda

1

Why Does Data Matter?

2

Know Which Report to Pull and When

3

Proactive Reporting Strategy

4

Your Next Steps

5

Q&A

# Why Does Data Matter?

# Importance of Data



**GREATER  
TRANSPARENCY &  
ACCOUNTABILITY**



**CONTINUOUS  
IMPROVEMENT**



**REFINED  
BUSINESS  
DECISIONS**



**REDUCED COST  
AND IMPROVED  
REVENUE**



**VISUALIZED  
TRENDS**



# Turning Data Into a Competitive Edge



## Builds Client Trust

Sharing fill rates and performance before clients ask shows you're on top of the account, not scrambling to react.



## Catches Problems Early

Slipping time-to-fill or rising fall-off rates get fixed while small, instead of surfacing only when a client complains.



## Reduces Compliance Risk

Regular checks on classification, safety, and documentation catch gaps before an audit, claim, or client finds them first.



## Protects Margins

Tracking bill-pay spread, overtime, and utilization lets you correct pricing before a slipping margin closes out the quarter.



## Sharpens Recruiter Performance

Visibility into submittals, time-to-fill, and placement ratios surfaces coaching needs and best practices in time to act.



## Differentiates the Agency

A clear, proactive scorecard positions you as a strategic partner, not just a vendor filling requisitions.



# The Top Five Avionté BOLD Reports

~50%

of all reports are pulled  
from just 5 reports

| Report                           | Mar 2026 | % of Runs |
|----------------------------------|----------|-----------|
| Recruiting Advanced Stats Report | 14,435   | 12.1%     |
| Starts Report                    | 12,677   | 10.7%     |
| Talent Activities Report         | 11,820   | 9.9%      |
| Active Consultants Report        | 10,995   | 9.2%      |
| Sales Activities Report          | 7,190    | 6.0%      |

Source: Avionté internal platform analytics, 2026

# Three Patterns We See Every Week

1

## Wrong Report, Right Question

- Had the right data need
- Built it manually in Excel
- Correct report already existed

2

## Right Report, Wrong Interpretation

- Data was visible on screen
- Meaning wasn't clear
- Couldn't act on the number

3

## Right Data, Wrong format

- Report ran correctly
- Output format was the problem
- Another report already had it

# Know Which Reports to Pull and When

# Your Role-Based Report Decision Map

## RECRUITER

### DAILY CHECK

#### Active Consultants Report

Who is on assignment and at what rate

### PERFORMANCE

#### Recruiting Advanced Stats Report

Are my activity levels on track

### PIPELINE

#### Talent Activities Report

Talent touchpoints and next steps

## BRANCH MANAGER

### WEEKLY REVIEW

#### Starts Report

Who started this week and fill status

### PERFORMANCE

#### Job Stats (User Stats) Report

How is each recruiter performing

### STRATEGIC

#### Contract Falloffs Report

Who is ending soon - redeployment list

## OPERATIONS

### WEEKLY REVIEW

#### Timesheet Status Report

Are all timesheets submitted and approved

### COMPLIANCE

#### Onboarding Compliance

Who is missing I-9s, W-4s, or required tasks

### FINANCIAL

#### Transaction Detail Info

All processed transactions for a period

# Enhanced Reporting

90%

Faster Processing

Reports complete in seconds

5+

Years of History

vs. the previous 1-year limit

~5

Minute Data Refresh

Near real-time insights

**Enhanced Reporting is an optional, no-cost feature.**

**Submit a support ticket or contact your AM or CSM to enable it.**

# Enhanced Reporting User Interface Updates

## Auto-load

Reports open with default dates — no manual setup to run

## Filter Bookmarks

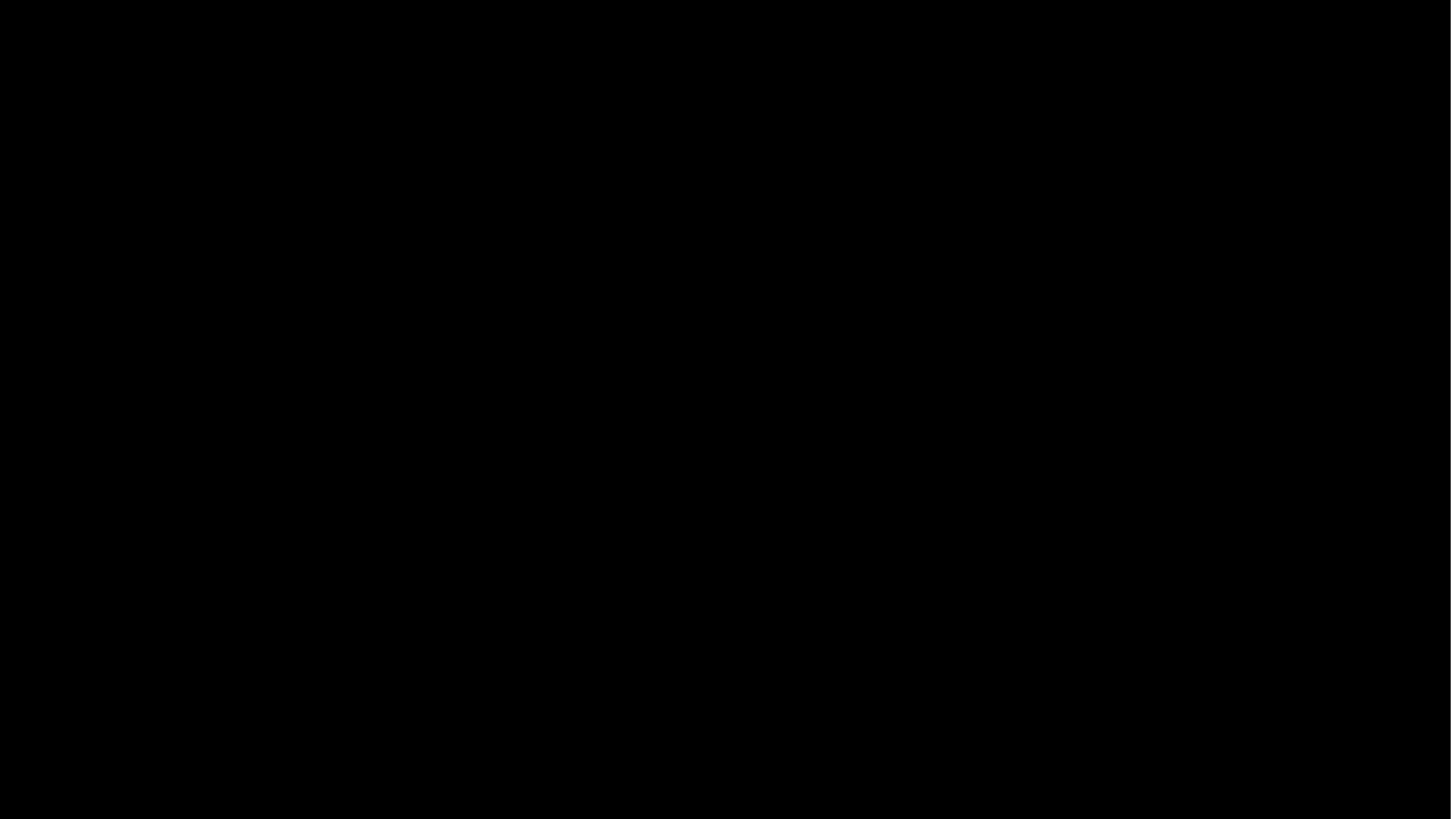
Save named filter combos for reports you run regularly

## Easier Exports

Export button repositioned for faster access

## Modern Design

Cleaner interface, streamlined filters



# Enhanced Reporting: Sharing + Top Reports

## HOW SHARING WORKS

| Capability                  | All Users       | INSIGHTS Users        |
|-----------------------------|-----------------|-----------------------|
| Duplicate a report          | ✓               | ✓                     |
| Share with a team member    | Export manually | ✓ <b>Direct share</b> |
| Schedule automated delivery | —               | ✓ <b>Scheduled</b>    |
| Email reports from platform | —               | ✓ <b>Email direct</b> |

Want scheduling + direct sharing? Ask your AM or CSM about INSIGHTS.

## TOP REPORTS NOW ENHANCED

Active Consultants Report

Talent Activities Report

Starts Report

Timesheet Status Report

Contract Folloffs Report

Onboarding Compliance

Recruiting Advanced Stats

Transaction Detail Info

Job Stats (User Stats)  
Report

Sales Activities

*More reports added regularly— check product release notes.*

# When One Report is Not Enough

# INSIGHTS Is the Right Answer When...

- Combining Front and Back-Office data in a single view
- Presenting data to leadership in a format standard reports can't provide
- Pulling from multiple reports just to piece together one answer
- Filtering and segmenting data in ways standard reports don't support



# Proactive Reporting Strategy

# Measure Reporting Process Effectiveness



## Report Variety Rate

Track the number of reports you're running every month.

Run at least 5 different reports per month.



## Excel Export Rate

Track how often your team exports to Excel to build a spreadsheet vs. using platform data directly.



## Time to Answer

How long does it take for you to answer a leadership data question? The goal is under 5 minutes, with no manual assembly.

# Three Key Monday Morning Reports

1

## Contract Falloffs

**Shows You:** Upcoming contractor end dates.

**Use To:** Plan for extensions, identify talent to redeploy on their next assignment.

2

## Open Position Snapshot

**Shows You:** Open positions and candidate stage in the hiring process.

**Use To:** Make timely decisions in recruitment efforts.

3

## Talent Activities

**Shows You:** Activities logged by who, what, when

**Use To:** Measure KPIs and track credit

# Additional Key Reports

1

## Active Consultants

**Shows You:** Current placement details

**Use To:** Track and manage logistics and financials for active placements

2

## Job Stats (User Stats)

**Shows You:** Open positions and pipeline/nominate stage

**Use To:** Spot thin pipelines to proactively fill open positions

3

## INSIGHTS Executive Summary Dashboard

**Shows You:** Key financial and activity KPIs

**Use To:** Quickly assess performance and identify areas for improvement to make strategic decisions

# Your Next Steps

# Your 90-Day Reporting Upgrade

## DAYS 1–30

1. Identify your 3 role-based go-to reports
2. Save your filter settings in each report
3. Share this presentation and the reference list with your team

## DAYS 31–60

1. Add Contract Falloffs, Open Position Snapshot & Talent Activities reports to your Monday morning routine
2. Measure your reporting process effectiveness
3. Review one INSIGHTS dashboard before every leadership meeting

## DAYS 61–90

1. Pick a new to you report each week and run it
2. Bring one data finding to your next team meeting
3. Check in with your team for reporting ideas

# Session Resources

| Resource                         | Link                                                                     |
|----------------------------------|--------------------------------------------------------------------------|
| Enhanced Analyze Reports         | <a href="#">Enhanced Analyze Reports</a>                                 |
| Active Consultants Report        | <a href="#">Active Consultants Report</a>                                |
| Recruiting Advanced Stats Report | <a href="#">Recruiting Advanced Stats Report</a>                         |
| Talent Activities Report         | <a href="#">Talent Activities Report</a>                                 |
| Starts Report                    | <a href="#">Starts Report</a>                                            |
| Job Stats (User Stats) Report    | <a href="#">Job Stats (User Stats) Report</a>                            |
| Contract Falloffs Report         | <a href="#">Contract Falloffs Report</a>                                 |
| Timesheet Status Report          | <a href="#">Timesheet Status Report</a>                                  |
| Onboarding Compliance Report     | <a href="#">Onboarding Compliance Report</a>                             |
| Transaction Detail Info Report   | <a href="#">Transaction Detail Info Report</a>                           |
| Open Position Snapshot Report    | <a href="#">Open Position Snapshot Report</a>                            |
| Intro to INSIGHTS                | <a href="#">Intro to INSIGHTS</a>                                        |
| INSIGHTS Dashboards/Reports      | <a href="#">INSIGHTS: Dashboards/Reports List</a>                        |
| Enhanced Reporting Webinar       | <a href="#">Enhanced Reporting Unveiled: Work Faster, Decide Smarter</a> |

## Reporting That **Runs the Business** Today at 1:00 pm

**A fireside chat. Three clients. Real stories.**

Two INSIGHTS users and one Datalink user on why they leveled up, what it took, and how advanced analytics drives their OKRs and business performance today.



## Thank You

Help shape future content by rating this session.

1. Open the Bizzabo app and select Agenda
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# Q&A