

AVIONTÉ CONNECT

CONNECT



SOMETHING NEW

Automating the Work, Keeping the Recruiter

Where staffing automation has been, where it is today, and how the logic you build becomes the foundation your AI agents act upon.

Introductions

Welcome to **CONNECT!** Thank you for joining our session.



Gavin Jones

VP, PRODUCT

The Agenda

1

The Moment

Why staffing is at an automation inflection point

2

What We've Built

Onboarding & TEB were the start — and the next steps

3

This Fall

Talent Engagement & Onboarding, on one engine

4

What's Next

End-to-end automation and agents on your logic

5

Q&A

The Moment

THE SHIFT

This Isn't Coming - It's Here

AI in staffing moved from “future trend” to “daily tool” in about a year. The question isn't if – it's how and when you adopt it.

61%

of staffing agencies use AI today — up from 48% the year before

65%

of staffing-firm employees now use AI on the job — from 43% last year

74%

of firms not yet using AI plan to adopt it this year

In the span of a single year, AI went from the exception to the norm. The firms still waiting are now the minority.

THE COMPETITIVE FLOOR

Speed is an increasing pressure

Staffing has always been a speed business. AI and automation have moved the floor.

Faster

61% of clients now expect roles filled within 48 hours
— 13% expect under 24

Rising

41% of organizations report candidates ghosting during the interview process

Compared

77% of companies have replaced a staffing agency before — slow fulfillment is a top-3 reason

THE COMPONENTS OF SPEED

Speed to Fill Is Made of Moving Parts

Every fill is really four jobs stacked end to end. Automate the handoffs between them and the whole timeline compresses.

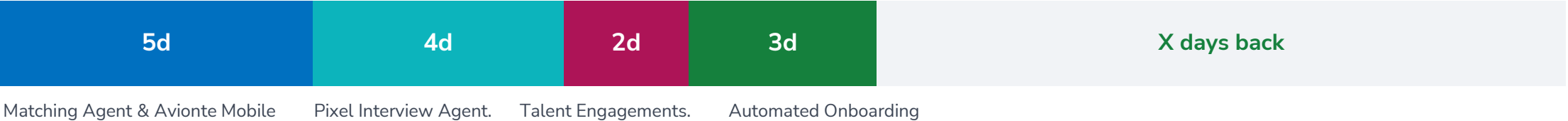
MANUAL TODAY

~25 days



WITH FLOWS AUTOMATION

Less days



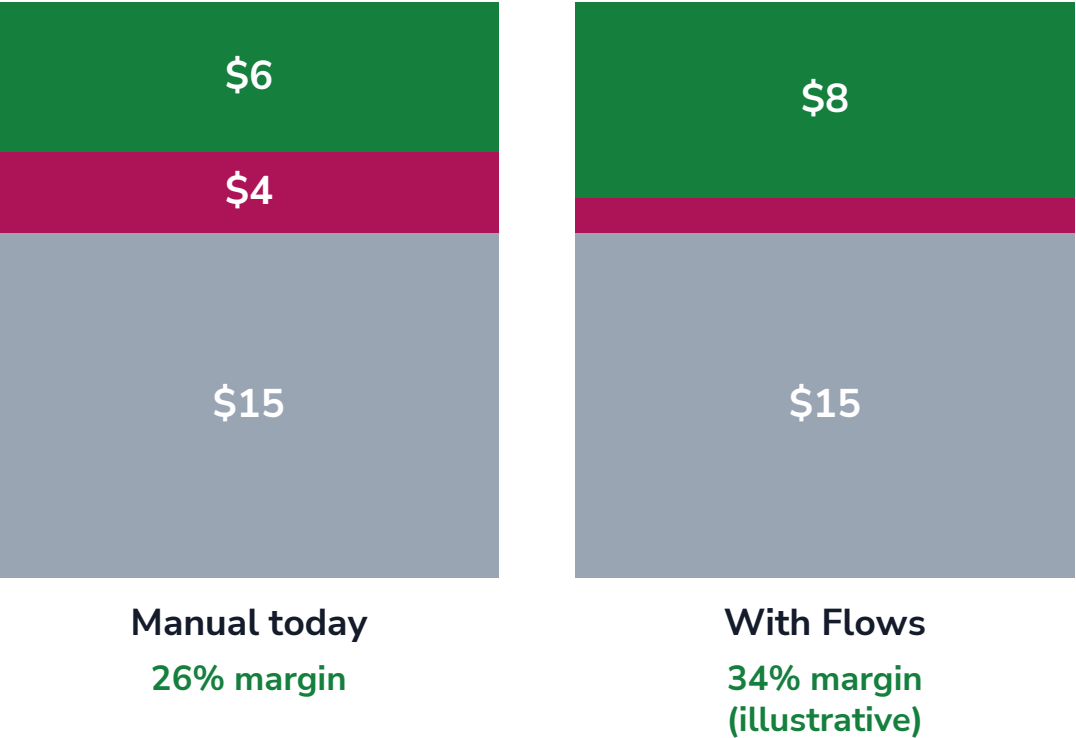
The win isn't one faster step — it's removing the dead time between every step and making every step faster.

Light-industrial time-to-fill ~25 working days (warehouse/logistics) — DHI Hiring Indicators on U.S. BLS JOLTS data, via Workable. Stage split and post-automation timeline are illustrative.

THE MARGIN CASE

Same Bill Rate, More of It Kept

Automation doesn't raise your bill rate — it lowers the manual delivery cost buried inside every hour, so more of the spread becomes margin.



Bill rate held at \$25/hr

- Talent pay:** Unchanged — the worker is paid the same.
- Delivery cost:** Manual sourcing, screening, chasing paperwork. This is what automation eats into.
- Your margin:** What's left. Every dollar of delivery cost removed drops straight here.

+X margin points (\$6→\$8/hr)

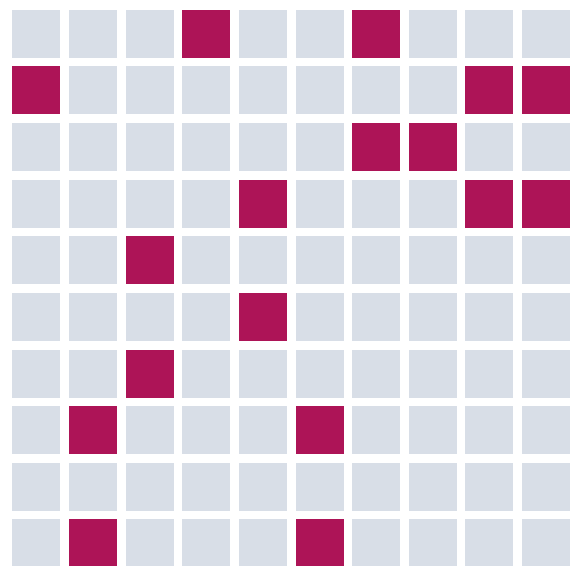
on the same placement — before you win a single new deal.

THE RELIABILITY CASE

Done the Same Way, Every Time

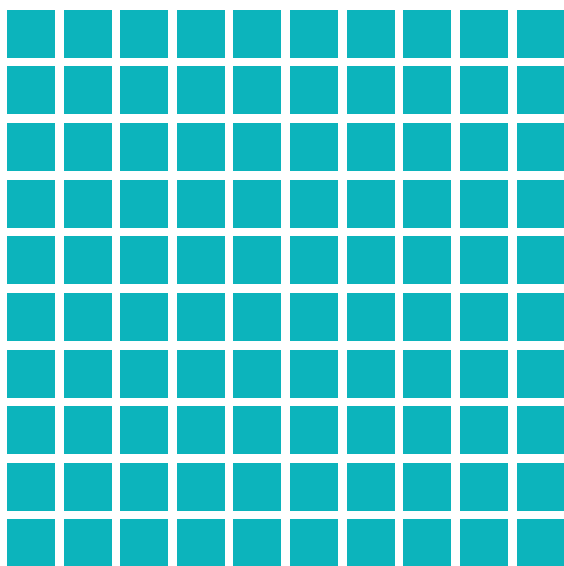
Many teams still police their own SOPs by hand — checking jobs got done and records got entered right. People are great at judgment. They're worse at doing the identical thing the thousandth time.

CHECKED BY HAND



~17 in 100 checks miss the error

RUN BY A FLOW



0 every run identical, and logged

WHY PEOPLE DRIFT

Fatigue & monotony

The 400th I-9 check gets the same attention as the 4th — until it doesn't.

Volume & time pressure

A missed reminder or a skipped field is invisible until it's a problem.

Turnover

Every new hire relearns the SOP. The standard walks out the door with the last person.

Automation doesn't get tired, distracted, or quit. When the job must be done to SOP, that's the point.

THE PAYOFF

Faster, Leaner, More Profitable

Speed, margin, and reclaimed time aren't three wins — they compound into one business case.

FASTER FILLS

25 → 14 days

Compress the whole time-to-fill, not one step.



Grow your business

Fill more roles before the client calls someone else. Win rate and repeat orders both climb.

HIGHER MARGIN

+8 points

Same bill rate, lower delivery cost.



Grow your profit

Every point of margin drops to the bottom line — before you win a single new deal.

TIME BACK

~1 day / wk

Per recruiter, handed back from manual work.



Your choice

Reduce cost

Do the same work with a leaner team.

Redeploy

Put that time on sales, service, growth.

Automate the everyday work, and the same headcount does more — faster fills, fatter margins, and time to grow.

A REALITY CHECK

Everyone Says "AI."

What actually moves the numbers is automation and AI with a human in the loop, implemented in your systems

THE HYPE · "AI REPLACES THE RECRUITER"

40%+

of agentic-AI projects will be scrapped by 2027 — cost, unclear value, weak controls.

~95%

of enterprise GenAI pilots deliver no measurable P&L return.

~130

of thousands of "AI" vendors are truly agentic — the rest is agent-washing.

WHAT ACTUALLY WORKS · AUTOMATION + AI + HUMAN

3.5–4.5×

more likely to grow revenue — staffing firms that actually operationalize AI.

Redesign

Value comes from reworking the workflow with human oversight — not bolting an autonomous agent onto old work.

Human + AI

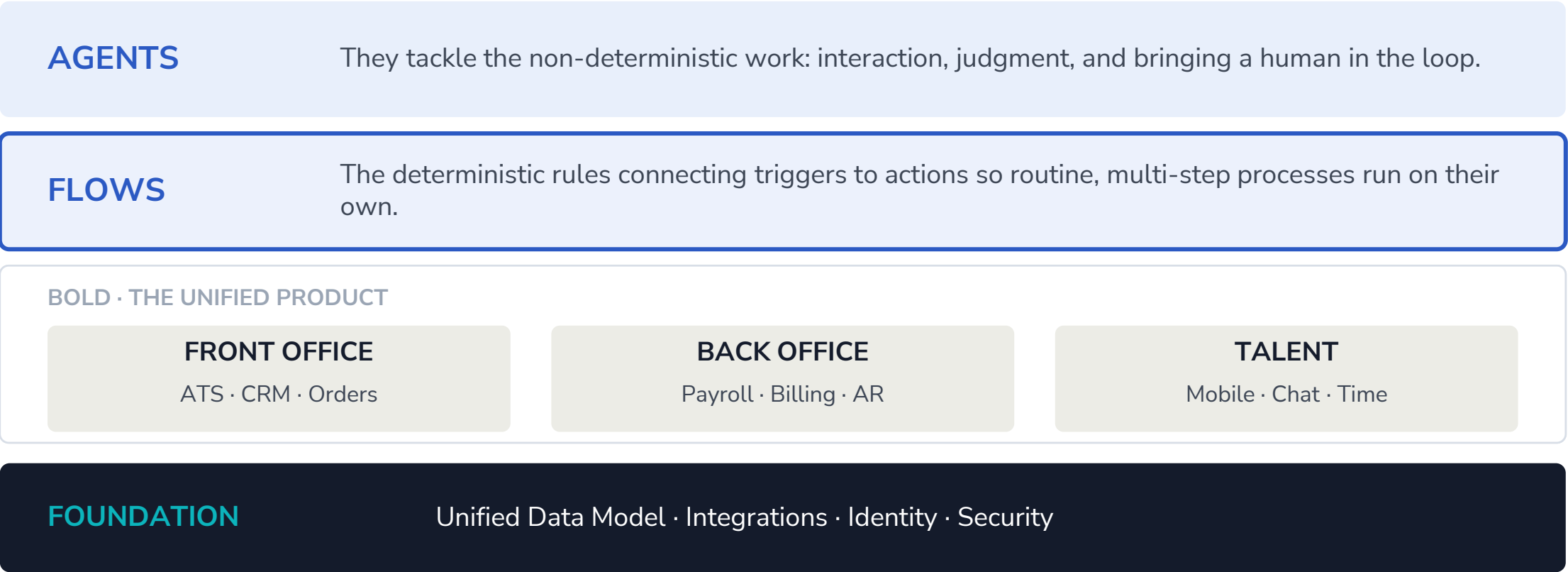
AI does the routine pass; recruiters keep the judgment, the relationships, and the final call.

It's not all AI. It's automation and AI — with a human in the loop.

Sources: Gartner (Jun 2025); MIT Project NANDA, The GenAI Divide (Aug 2025); Deloitte Tech Trends 2026; Bullhorn GRID 2026 (~2,300 recruiters).

One Stack, Top to Bottom

Agents and Flows are the automation layer — running on one unified product and a shared foundation. Not a bolt-on. Not all AI.



SECTION TWO

What We've Built

Onboarding Automation and TEB were the start;
now we need one engine across the whole system.

THE STORY SO FAR

We've Been Automating Your Work for Years

Each one proved the value — and each one lived in its own silo.

Onboarding Automation

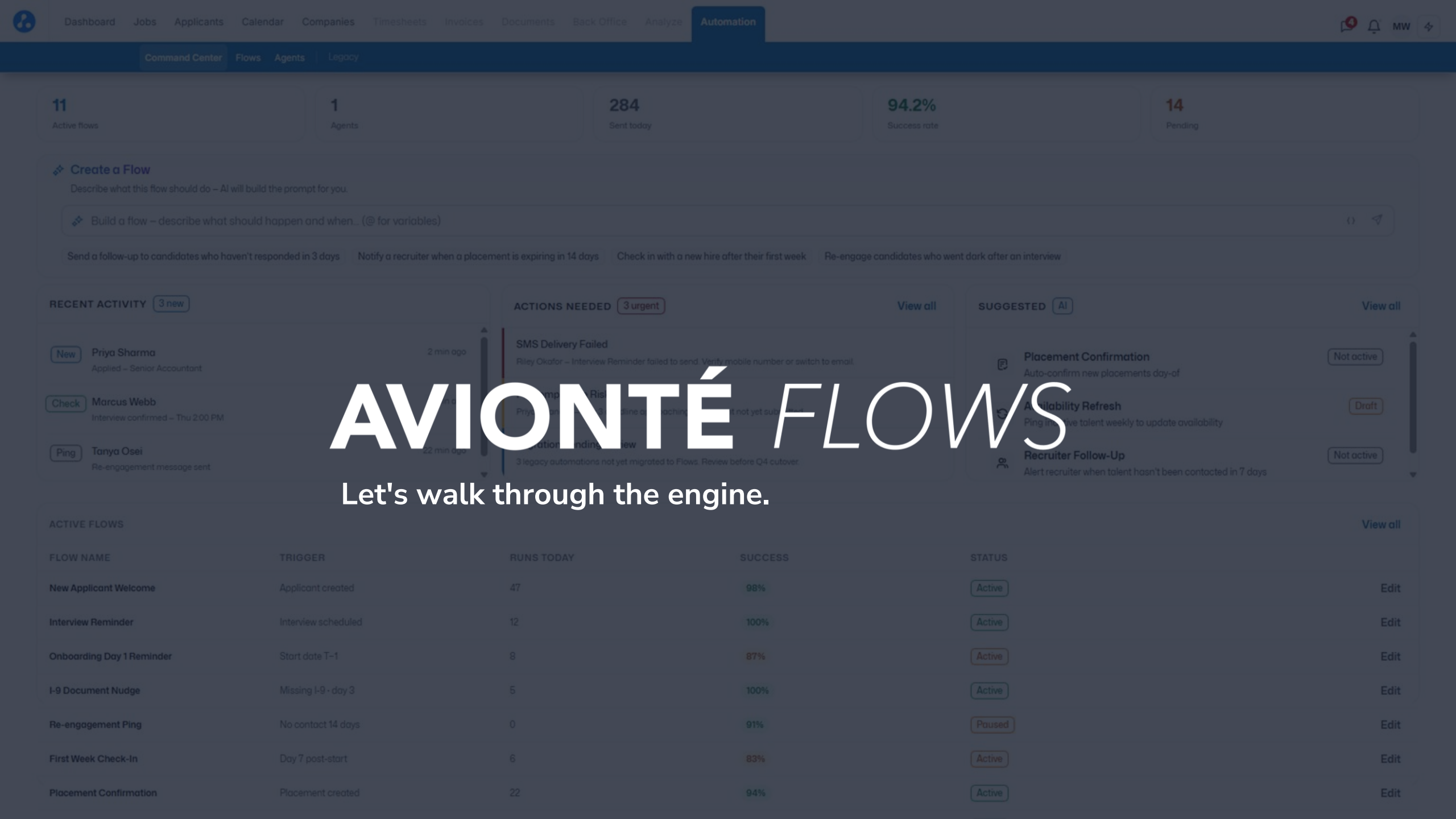
Send the right packet when a talent is hired or staged — get them ready to work without manual chasing.

PROVEN — BUT SILOED

Talent Engagement (TEB)

Automated texts and chats at the moments that matter — status changes, placement start, birthdays.

PROVEN — BUT SILOED



AVIONTÉ FLOWS

Let's walk through the engine.

THE ANSWER

Your Business Logic - In Our Tooling

Avionté Flows turns the way your agency works into automation you can see and trust.

When this happens → check your rules → take the action.

WHEN**A trigger fires**

A status changes, a placement starts, a timesheet lands, a date arrives.

→

IF**Your rules match**

The conditions you set — office, job type, tags, location, and more.

→

THEN**The work happens**

Send the message or email, update the record, assign onboarding.

BEST-PRACTICE TEMPLATES

Start from proven flows we ship — turn one on and go. No blank canvas, no guesswork.

YOUR SPECIAL SAUCE

Then shape it to your agency's logic — every agency competes differently, so keep what makes you, you.

Deterministic by design — same inputs, same outputs, every time, every run logged. Reliable enough to build your business on.

Command Center

Active flows, agents, today's volume, success rate, and what needs attention — all in one place.

DashboardJobsApplicantsCompaniesTimesheetsInvoicesDocumentsBack OfficeAnalyzeAutomation

4

MW

Command Center

Flows

Agents

Legacy

12

Active flows

1

Agents

284

Sent today

94.2%

Success rate

14

Errors

Create a Flow

Build a flow – describe what should happen and when... (@ for variables)

Send a follow-up to candidates who haven't responded in 3 days

Notify a recruiter when a placement is expiring in 14 days

Check in with a new hire after their first week

Re-engage candidates who went dark after an interview

RECENT ACTIVITY

3 new

New

Priya Sharma

Applied – Senior Accountant

2 min ago

Check

Marcus Webb

Interview confirmed – Thu 2:00 PM

9 min ago

Ping

Tanya Osei

Re-engagement message sent

22 min ago

ACTIONS NEEDED

3 urgent

View all

SMS Delivery Failed

Riley Okafor – Interview Reminder failed to send. Verify mobile number or switch to email.

I-9 Compliance Risk

Priya Chandra – Day 3 deadline approaching. Document not yet submitted.

Migration Pending Review

3 legacy automations not yet migrated to Flows. Review before Q4 cutover.

SUGGESTED

AI

View all

Placement Confirmation

Auto-confirm new placements day-of

Not active

Availability Refresh

Ping inactive talent weekly to update availability

Draft

Recruiter Follow-Up

Alert recruiter when talent hasn't been contacted in 7 days

Not active

ACTIVE FLOWS

View all

Start From a Template, AI, or a Blank Canvas

DashboardJobsApplicantsCompaniesTimesheetsInvoicesDocumentsBack OfficeAnalyzeAutomation

4

MW

Command Center

Flows

Agents

Legacy

Flows

Activity Log

+ New flow

Search Flows...

Created by Molly Weasley

Inactive

Annual Policy Acknowledgement

Sends monthly policy acknowledgement requests to Active talent who have not yet acknowledged the current policy.

Scheduled

Created by Molly Weasley

Inactive

Talent Anniversary Recognition

Sends a personalized SMS work anniversary message to talent each day for records with an anniversary today.

Created by Molly Weasley

Inactive

Welcome New Talent (AI draft)

AI-drafted onboarding flow – fires when a new talent record is created, assigns the onboarding packet, sends a welcome email, then marks them...

Created by Molly Weasley

Active

Onboarding

Talent Engagement

New Hire Packet Sequence

Sort: Newest – Oldest

Filter

← Prev

1

2

3

Next →

New flow

×

How do you want to get started?

Start from a template

Choose from prebuilt templates and customize the details for your team.

>

Build with AI

Describe what you need and we'll draft the trigger, conditions, and actions for you to review.

>

+

Build from scratch

Open a blank canvas and configure each step manually.

>

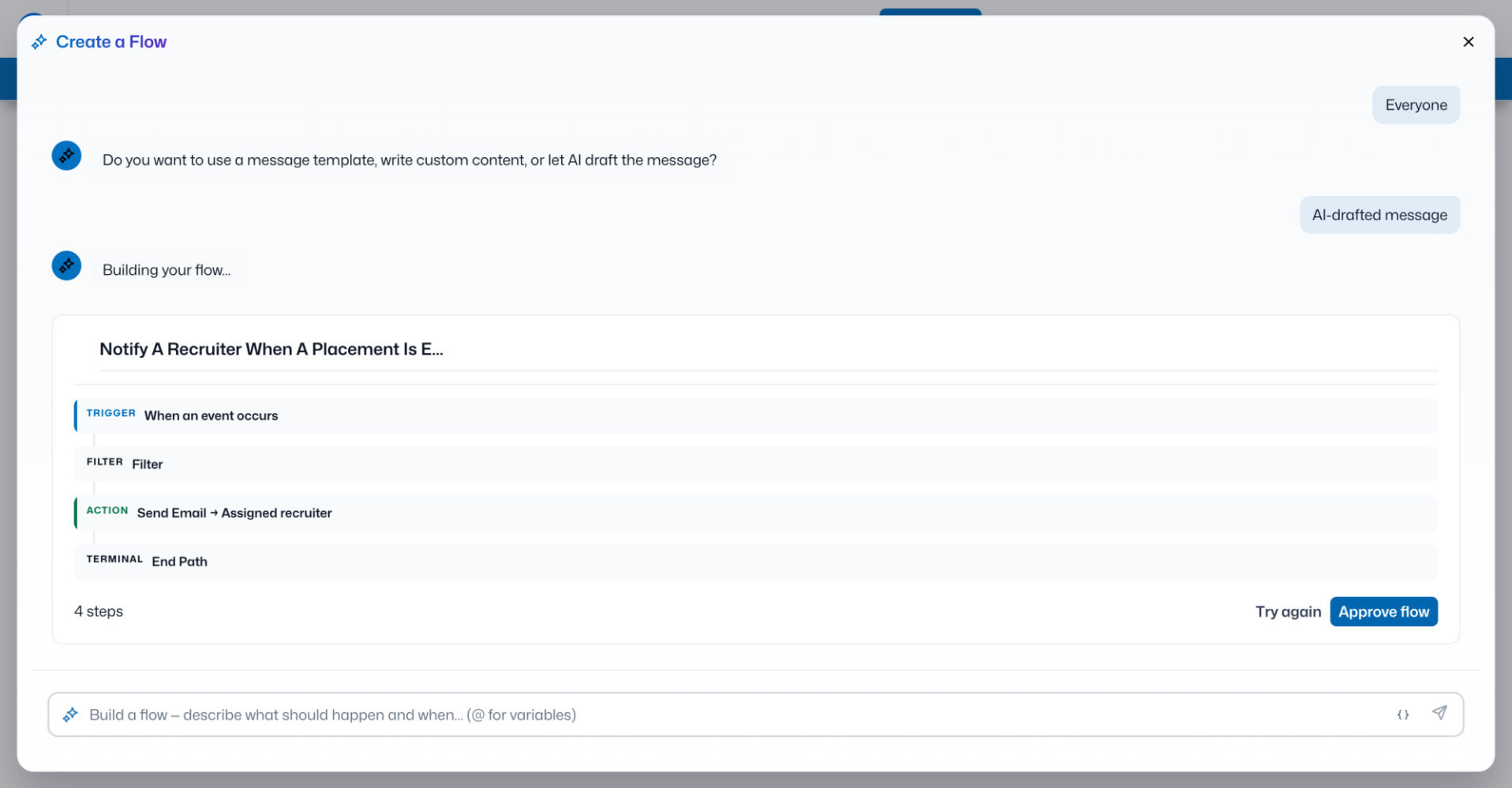
CONNECT 2026

Choosing how to start a new flow.

12b

Describe It, Review It, Approve It

Type what you want in plain English — the assistant asks a few questions, then drafts it for you to approve.



AI-drafted flow, ready for review before it goes live.

Templates to kick off with

Template Library

Q Search templates...

All

Talent Engagement

Onboarding

Talent Engagement

Talent Re-engagement

Reaches out to talent who hasn't been contacted in a set number of days, prompting a check-in before the relationship goes cold.

Preview

Use template >

Talent Engagement

End of Assignment

Reaches out as a placement wraps up to close the loop and open the conversation about the next opportunity.

Preview

Use template >

Talent Engagement

Pipeline Progression Update

Sends a talent-facing message the moment their status changes to a specific stage.

Preview

Use template >

Talent Engagement

Congrats! You're hired

Sends a congratulations and welcome message to talent once they're hired.

Preview

Use template >

Talent Engagement

Timesheet Received

Sends a quick confirmation to talent the moment they submit a timesheet.

Preview

Use template >

Talent Engagement

Scheduled Broadcast

Sends a recurring or one-time message to a filtered talent audience on a date-based schedule.

Preview

Use template >

No Problems blank slate problem

CONNECT 2026

12c

Builder View brings in flexibility

End of Assignment

Add a description...

No type ▾

● Inactive ▾

· Updated Aug 6, 2026 ·

🕒 2 steps to set up

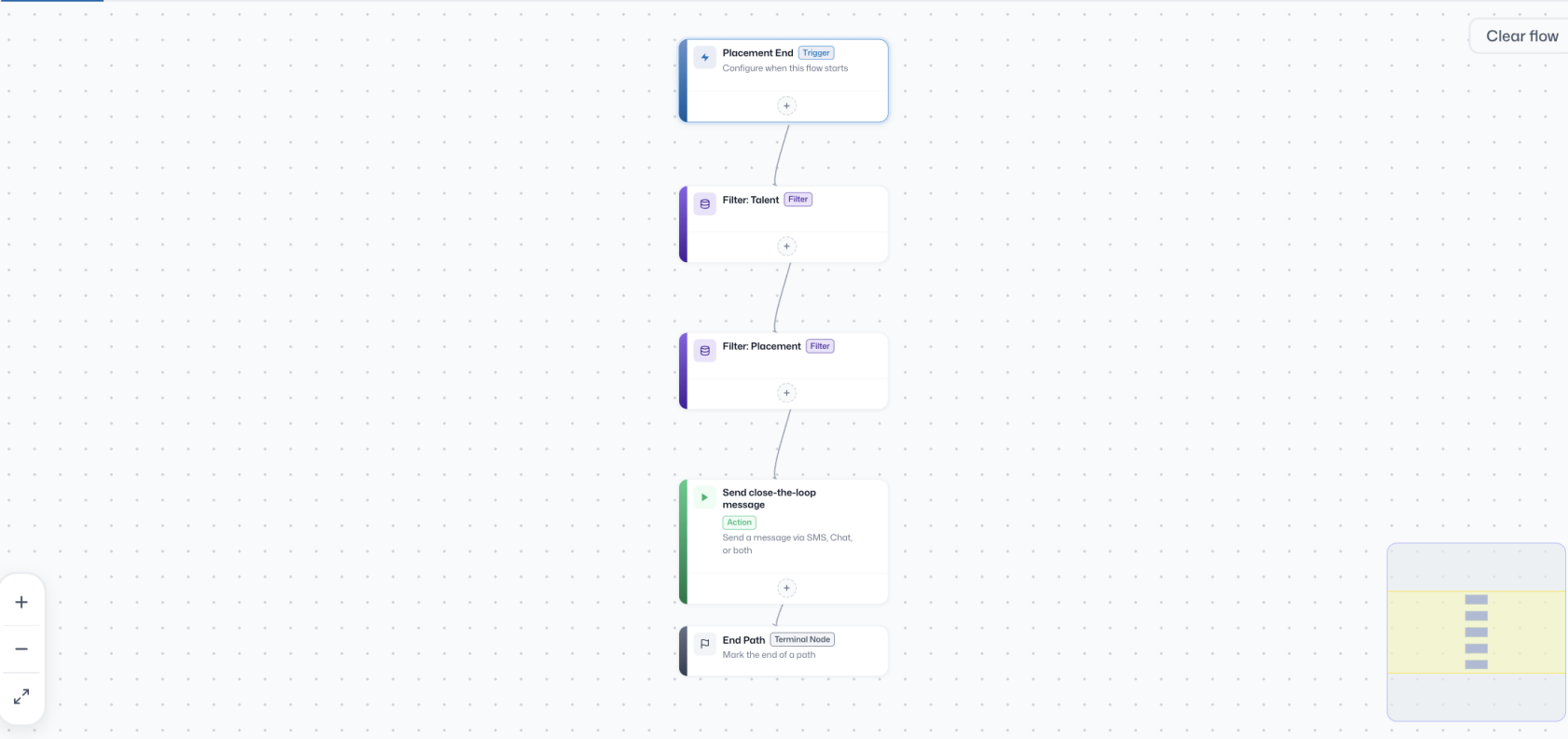
Save

Lock

Run once

Delete

Builder Activity Log



Placement End Trigger

Starts this flow based on a Placement's end date.

Node label

Placement End

CONFIGURATION

Record Type * ⓘ

Placement ▾

Trigger * ⓘ

Placement End ▾

Timing *

When ▾

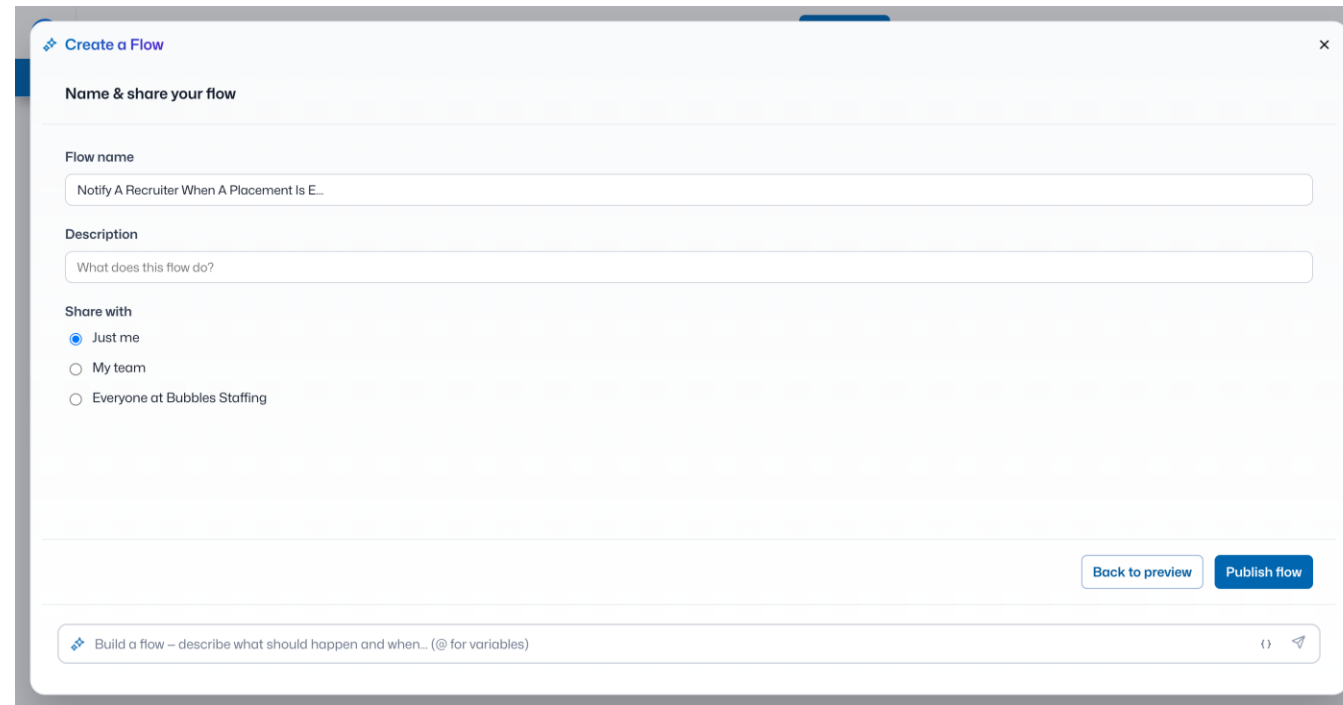
8:00 AM ▾

🔄 Reset trigger

YOUR TEAM, YOUR RULES

Share a Flow with You, Your Team, or Everyone

Publish a flow and decide who can see or use it — from a personal draft to an agency-wide standard.



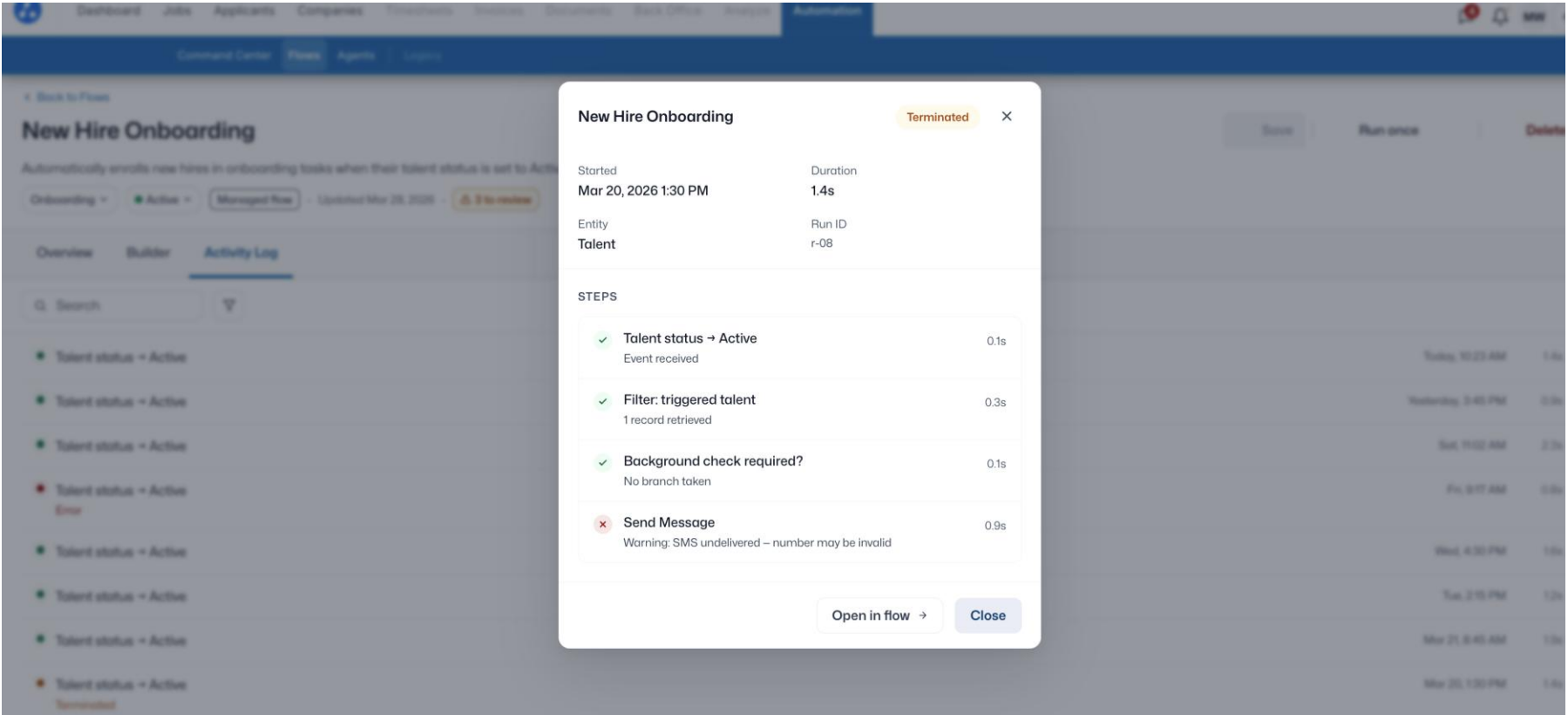
The screenshot shows a 'Create a Flow' dialog box with a close button (x) in the top right corner. The main section is titled 'Name & share your flow'. It contains three input fields: 'Flow name' with the text 'Notify A Recruiter When A Placement Is E...', 'Description' with the text 'What does this flow do?', and 'Share with' which has three radio button options: 'Just me' (selected), 'My team', and 'Everyone at Bubbles Staffing'. At the bottom right of the dialog are two buttons: 'Back to preview' and 'Publish flow'. At the very bottom of the dialog is a footer bar with a small icon, the text 'Build a flow – describe what should happen and when... (@ for variables)', and a small icon on the right.

Naming and sharing a flow before it goes live.

SEE WHAT HAPPENED

Every Run Logged, Including the Failures

No more guessing why something didn't fire. See the exact step, the exact error.



Guided Fixes on your flows

 Dashboard Jobs Applicants Companies Timesheets Invoices Documents Back O

Command Center **Flows** Agents Legacy

[Back to Flows](#)

New Hire Packet Sequence

Assigns background check and new hire paperwork when talent goes Active, then marks them Placement Re

Onboarding · Talent Engagement ▾ ● Active ▾ Managed flow · Updated May 1, 2026 · 3 to review

Builder Activity Log

3 to review

 **Another flow shares this trigger** ×

Both fire on the same condition (talent status-changed → Active). They will run simultaneously on every trigger and may duplicate actions or create conflicting record updates.

Open "New Hire Onboarding"

 **Another flow shares this trigger** ×

Both fire on the same condition (talent status-changed → Active). They will run simultaneously on every trigger and may duplicate actions or create conflicting record updates.

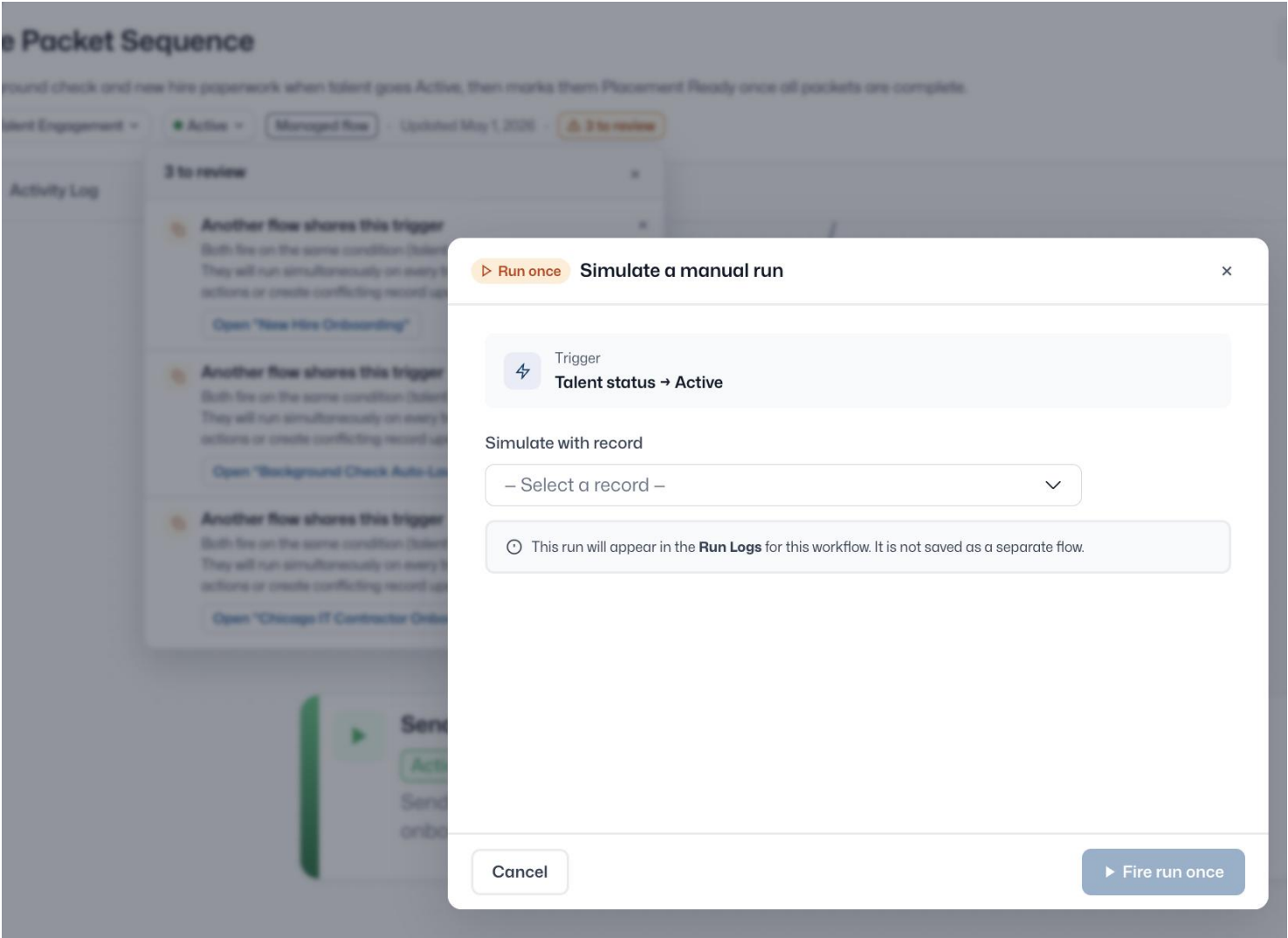
Open "Background Check Auto-Launch"

 **Another flow shares this trigger** ×

Both fire on the same condition (talent status-changed → Active). They will run simultaneously on every trigger and may duplicate actions or create conflicting record updates.

Open "Chicago IT Contractor Onboarding"

Ad-Hoc Runs and Testing



Deep Visibility

See every message: what went out, what it looked like, and from whom.

Fix it Yourself

When something doesn't fire, see why — and re-run it without a support ticket.

One System of Record

Messaging tied into Chat and the Avionté platform logs and activities.

Grounded in your standards

It acts inside the logic you configured — auditable, reversible, logged. Your business logic inside the software



AVIONTÉ FLOWS

Fall Release 2026

ACTIVE FLOWS						View all
FLOW NAME	TRIGGER	RUNS TODAY	SUCCESS	STATUS		
New Applicant Welcome	Applicant created	47	98%	Active		Edit
Interview Reminder	Interview scheduled	12	100%	Active		Edit
Onboarding Day 1 Reminder	Start date T-1	8	87%	Active		Edit
I-9 Document Nudge	Missing I-9 - day 3	5	100%	Active		Edit
Re-engagement Ping	No contact 14 days	0	91%	Paused		Edit
First Week Check-In	Day 7 post-start	6	83%	Active		Edit
Placement Confirmation	Placement created	22	94%	Active		Edit

IN THE FIRST RELEASE

Two Areas, One Engine – and Net-New Power

Talent Engagement and Onboarding move to Flows this fall — everything you use today, plus what you've been asking for.

TALENT ENGAGEMENT

All 11 triggers you use today — Status, Application, Hired, Placement Start / End, Birthday, Last Contacted, Onboarding Assigned / Due, Timesheet, Date.

- **Send SMS & Chat**
from the recruiter's own identity
- **Send Email — new**
the #4 recruiter action, automated for the first time

ONBOARDING

Trigger on status, pipeline & nomination stage, or workflow completion — now including the initial stage, a long-standing gap.

- **New conditions**
worksite location, job type, skill & talent tags
- **New actions**
notify a user or group, add a talent tag

***TEB and Onboarding rules migrate — no rebuild, no blackout.
Legacy versions retire once moved.***



CONNECT DAY 3

What's Next for Onboarding

See how Flows performs with one of your most critical workflows: Onboarding

What's Next for Onboarding – Friday, 1pm

See Flows run one of your most critical workflows – Onboarding – end to end.

CONNECT DAY 3

What's Next for Talent Engagement

See how Flows performs with one of your most critical workflows: Talent Engagement



What's Next for Talent Engagement – Friday, 2pm

See Flows run one of your most critical workflows — with the visibility and Chat integration you just saw.

SECTION FOUR

What's Next

This is just the start:
The logic you build in Flows becomes the foundation your AI agents act upon

THE BIG IDEA

An agent is only as trustworthy as the rules it operates inside

Every flow you build encodes how your business works — who, when, under what conditions, with what guardrails. That's your most valuable asset. It's also what an agent needs to act safely on your behalf.

**Flows isn't just automation. It's the business-logic layer agents plug into.
You're not handing an agent the keys — you're giving it a map you drew, and a fence you set.**

Flows Across Our Entire Platform

In 2027, the same engine reaches the whole business — so automation everywhere

THIS FALL

- Talent Engagement
- Onboarding

COMING IN 2027

- **Back office**
pay/bill, AR, and ops chores automated
- **Mobile**
reach talent in the app, not just the inbox
- **Agentic steps**
AI reasoning inside your flows (next slide)

“End-to-end automation” means one place to encode how your agency runs — front office, back office, and mobile — instead of stitching together separate tools that don't talk to each other.

What is an "Agentic Step"?

Everything in Flows today follows fixed rules.

An agentic step adds one moment of judgment — where you'd otherwise need a human to read something and decide.

A RULE STEP (TODAY)

"If status = Available, send this message."

Follows the exact rule you wrote. Perfect when the logic is clear-cut — which is most of the time.

AN AGENTIC STEP (NEXT)

"Customize this message based on the talent profile" - The same type of work you're doing with LLMs today plus Avionte's AI Tooling.

AI decisions, dropped into your flow — including Avionte's own Agentic Functions such as matching agent or interview questions

The flow still owns the path — the agentic step just reasons at one point, returns a clear answer, and the rest of your logic runs as normal. Same audit trail, same control.



Agents

Seven AI specialists, each owning a slice of the work.

Agents Activity Log

1 agent

🗃️ ☰ 🔍 Search agents... ☰

• Active



Pre-Screening Agent

INTERVIEW

SMS-driven screening, scheduling, confirmation, and no-show handling for interview workflows.

3/3 3
CAPABILITIES GUARDRAILS

Screening — PIXEL

TODAY

AI-assisted screening and data capture — so the recruiter-talent relationship takes center stage.

- Screens and captures answers automatically
- Recruiter reviews, scores and schedules
- Live in AviontéBOLD today

Agents that help you do the chores

Data Hygiene Agent

2027

Keeps your database clean on its own — scanning for the duplicates and gaps that quietly erode every report and every search.

- Spots likely duplicates, scores “same person?”
- Suggests the merge — you approve it
- Clean up and deletion of old data to reduce liability and system noise

Agents

Seven AI specialists, each owning a slice of the work.



Data-Hygiene Agent • Active

Detects duplicates, flags data quality issues, and keeps the database clean.

- Last active 3 hours ago · 22 actions this week · 1,400 duplicate records resolved

Capabilities 5 / 5 Guardrails 2 Behavior ● Run Status 5 / 5 ^{A/B} Activity

Capabilities 5 / 5 on

Each capability maps to a flow. Disable any you don't want this agent to run.



Duplicate Detection on Apply

Flag duplicate profiles on web apply or bulk import by email, phone, or name.

⚡ [Duplicate Detection](#) 1,400 duplicate records resolved

⚡ Event · Application received · 45 min ago

Talent Activity

● [Configure](#) ▾



Merge Suggestion

Surface probable-duplicate pairs to the recruiter for one-click merge confirmation.

⚡ [Merge Suggestion](#) Manual merge requests down 58%

Agents

Seven AI specialists, each owning a slice of the work.

Agents that bring humans in the loop on decisions

Agents

Logs

7 agents

• Active

Onboarding Agent
ONBOARDING

Moves talent from offer accept to ready-to-work – automatically.

6/6

4

CAPABILITIES

GUARDRAILS

• Active

Credential Agent
CREDENTIAL

Tracks renewals and expiry before they become placement blockers.

5/5

2

CAPABILITIES

GUARDRAILS

• Active

Apply & Screen Agent
APPLY & SCREEN

Matches new applicants to open jobs and triggers the screening loop.

6/6

2

CAPABILITIES

GUARDRAILS

• Active

Interview Agent
INTERVIEW

SMS-driven screening, scheduling, confirmation, and no-show handling for interview workflows.

3/3

3

CAPABILITIES

GUARDRAILS

• Active

Data-Hygiene Agent
DATA HYGIENE

Detects duplicates, flags data quality issues, and keeps the database clean.

5/5

2

CAPABILITIES

GUARDRAILS

• Active

Retention Agent
RETENTION

Keeps talent engaged and assignments on track.

5/5

2

CAPABILITIES

GUARDRAILS

• Active

Payroll Agent
PAYROLL

Keeps timesheets, discrepancies, and invoices moving.

4/4

2

CAPABILITIES

GUARDRAILS

Unnamed

A

B

All of This – in One System

AVIONTÉ FLOWS & AGENTS

- Acts on your real records — placements, timesheets, credentials — the instant they change
- One login, one contract, one audit trail
- No sync lag, no data leaving
- Automation, messaging, and AI in the system of record

BRINGING IT TOGETHER

Where You Stand

1

Flows this fall

Flows for Talent Engagement and Onboarding releases this fall, with Early Access starting soon. Your existing rules migrate over.

2

It grows into everything

Back office, mobile, and agentic steps follow in 2027 — one engine, top to bottom. Nothing you build now gets thrown away.

3

And Agents too

There are some things that every agency needs, we're continuing to build agents to address these needs and drive efficiencies for your business

SUMMER LAUNCH · AUGUST 27TH

Nine Features, Shipping August 27th

We announced this yesterday — here's what's landing across BOLD, 24/7 Onboarding, and AviontéMOBILE.

Feature	Available for Early Access?
AI Recruiter Agent – Matching Agent	Yes
Standard Job Titles (with SOC)	Yes
Adobe Combined Docs in 24/7 Onboarding	Yes
Job Posting Salary Enforcement	
New Custom Field Controls	Yes
WC Code Management in BOLD	Yes
Credit Limit in BOLD	
Mobile Talent Distribution AviontéMOBILE	Yes
Chat Enhancements	Yes



Join the Early Access program

The image displays two overlapping screenshots of the Avionté web application. The left screenshot shows the 'Resource Center' sidebar with a search bar and a list of links: 'Product Updates' (with a red '5' badge), 'Recruiter Workflows', 'Support Center', 'Training & Events', and 'Feature Early Access Portal'. A red arrow points from the 'Feature Early Access Portal' link to the right screenshot. The right screenshot shows the 'Feature Early Access Portal' page, which includes a 'Chat' sidebar, a search bar, and a 'Submit feedback' button. The main content area is titled 'Product Roadmap Portal' and contains a search bar, tabs for 'Early Access Available' and 'Recently Released', and a section titled 'Features Available in Early Access'. This section lists three features: 'Workers Comp Codes', 'Mobile Distribution Visibility', and 'Simplified Talent Login', each with a brief description and a 'MOBILE' button.

You can find sign up under Avi the Owl. Click **Feature Early Access portal** and look for Flows. You can submit specific asks here or talk to our team in the Product Hub.

Provide Feedback



Product Roadmap Portal

Staffing & Recruiting Software

Find out what Avionté is building and share feedback on new and future features

Q

Search

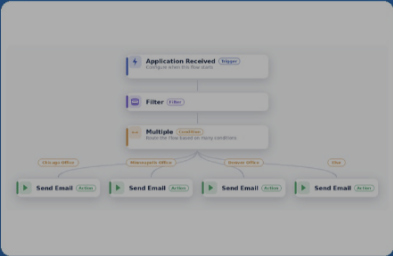
Early Access Available Recently Released

These features are either available now or will be available soon for early access

Features Available in Early Access

Flows

FRONT OFFICE



Flows

Flows lets you build automated, multi-step workflows that trigger on the events that matter to your business - no manual follow-up required. Set your own timing, filters, and messages so the right...

Submit feedback



What problem are you trying to solve? *

Tell us your goals and obstacles to achieving them.

Product Areas

None selected



Images

Add images

JPG or PNG, max 5MB each, up to 10 images

Importance *

Must have

Nice to have

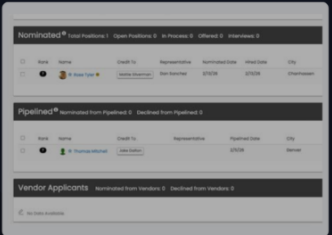
Submit

Submit feedback

Followed Features

Mobile Distribution Visibility

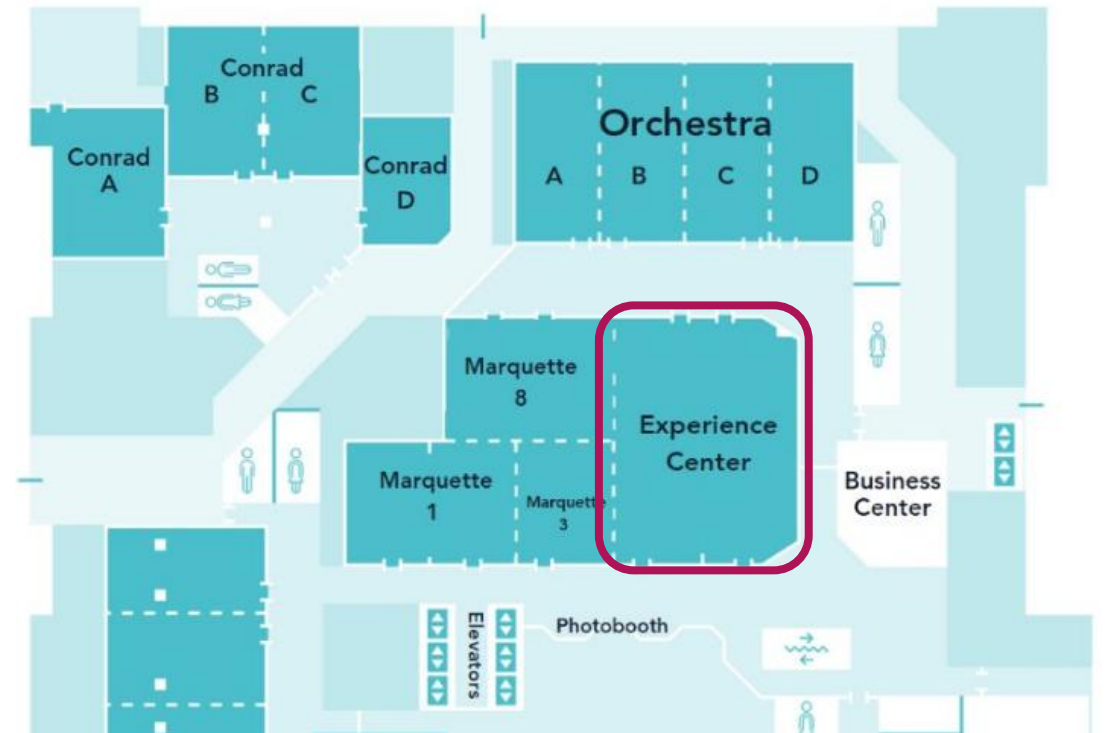
MOBILE



Mobile Distribution Visibility

Track the status and responses of mobile notifications in a dedicated section on the Job Talent Page. This allows you to monitor outreach progress without changing screens.

Visit the Product Hub!



Click through the design yourself at the Product Hub in the **Experience Center (2nd Floor)**!

Thank You

Help shape future content by rating this session.

1. Open the Bizzabo app and select Agenda
2. Locate: **Something New is Coming to Avionté**
3. Rate and leave feedback

Rate the session



Leave further feedback...

SEND

Cancel

APPENDIX

Sources

Industry figures cited in this session, with their primary sources. Provided for reference — not intended as a presented slide.

88% use AI, up from 78%	McKinsey — <i>The State of AI, Nov 2025 (cross-industry)</i>
61% of agencies use AI (from 48%); 74% of non-users plan to adopt	StaffingHub — <i>2025 State of Staffing Report</i>
65% of staffing-firm employees use AI (from 43%)	SIA — <i>North America Internal Staff Survey, Jun 2025</i>
~1 workday/week saved; 73% say AI will change hiring	LinkedIn — <i>Future of Recruiting 2025</i>
92% plan to increase AI investment; \$4.4T productivity potential	McKinsey — <i>Superagency in the Workplace, Jan 2025</i>
40%+ of agentic-AI projects canceled by 2027; ~130 real vendors (“agent washing”)	Gartner — <i>press release, Jun 2025</i>
95% of organizations seeing zero return on GenAI	MIT NANDA — <i>State of AI in Business 2025</i>
2,878 rules · ~720K manual emails / 90 days · #1 ask · 270+ tickets	Avionté internal product & customer data, 2026