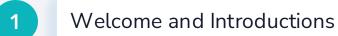
# AVIONTÉ CONSECT

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# Making the most of CHANGE® account

# The Agenda





CHANGE<sup>®</sup> Account Features and Differentiators



CHANGE Virtual Card<sup>™</sup> and 24/7 Pay



CHANGE Disbursements: CUP, SDP, Net Pay



Compliance and Onboarding



### Support Desk, Knowledge Base

Q&A

## Meet the CHANGE® Team



### Jim Tingey

Vice President, CHANGE Account Services

### Michael Senn

Customer Success Manager, CHANGE

### Jamie Michelle Flores

Solutions Engineer

### **Gavin Jones**

VP Product, Talent Experience

### **CHANGE®** Account Differentiators



### ATTRACT MORE

Attract and retain talent, and have features that allow you to fix issues quickly



### **CLIENT EMPOWERMENT**

Ability to have tools in the toolbox to assist your team in frictionless payroll processing



### **TALENT EMPOWERMENT**

Pay any day, any time of day to CHANGE<sup>®</sup> account or employee bank account

### A comprehensive client and talent solution that provides a frictionless staffing experience

The CHANGE® Visa pre-paid card is issued by Green Dot Bank, Member FDIC, pursuant to a license from Visa U.S.A., Inc. Visa is a registered trademark of Visa International Service Association. Green Dot Bank also operates under the following registered trade names: GO2bank, GoBank and Bonneville Bank. These registered trade names are used by, and refer to, a single FDIC-insured bank, Green Dot Bank. Deposits under any of these trade names are deposits with Green Dot Bank and are aggregated for deposit insurance coverage up to the allowable limits. Green Dot is a registered trademark of Green Dot Corporation.

### **CHANGE®** Account Features/Services



### 24/7 PAY

Access all the features of CHANGE® on the go. Our mobile solution is a responsive web deployment of mychangecard.com within the 24/7 mobile framework.



### **CHANGE DISBURSEMENTS™**

Solve for multiple payout needs in the digital economy with CHANGE Urgent Pay<sup>®</sup>, Same-Day Pay<sup>™</sup>, and Net Pay<sup>™</sup>. A range of payment options to fit the needs of today's rapidly evolving, diverse workforce.



### CHANGE VIRTUAL CARD<sup>™</sup>

Register and deliver a digital paycard to talent's smartphone within minutes. Ease the remote hiring process, as well as lost card replacements.

### Portals Available on the BOLD platform for CHANGE® Black Card

The CHANGE® Visa pre-paid card is issued by Green Dot Bank, Member FDIC, pursuant to a license from Visa U.S.A., Inc. Visa is a registered trademark of Visa International Service Association. Green Dot Bank also operates under the following registered trade names: GO2bank, GoBank and Bonneville Bank. These registered trade names are used by, and refer to, a single FDIC-insured bank, Green Dot Bank. Deposits under any of these trade names are deposits with Green Dot Bank and are aggregated for deposit insurance coverage up to the allowable limits. Green Dot is a registered trademark of Green Dot Corporation.

Information intended for staffing agencies. Do not distribute to CHANGE cardholders. Green Dot Bank approved 07/09/2024.





### CHANGE VIRTUAL CARD™

Register and deliver a CHANGE® card to talent in minutes.

#### **1-BUTTON PROVISIONING!**

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### AGENCY OR TALENT REGISTERS FOR CHANGE VIRTUAL CARD

Add on Account @			
Account I			8
Account Type:		Account Number:	
CHANGE Virtua I Card	~	353680926570	
Amount Type:			

**DELIVERY** CHANGE Virtual card is electronically delivered to talent in minutes.

PERSONALIZED CARD A personalized CHANGE card is produced and mailed to talent.

#### ADD TO WALLET

Virtual card provisioned to mobile wallet (Apple, Google, Samsung)

AVAILABLE IN MINUTES

### ACTIVATION

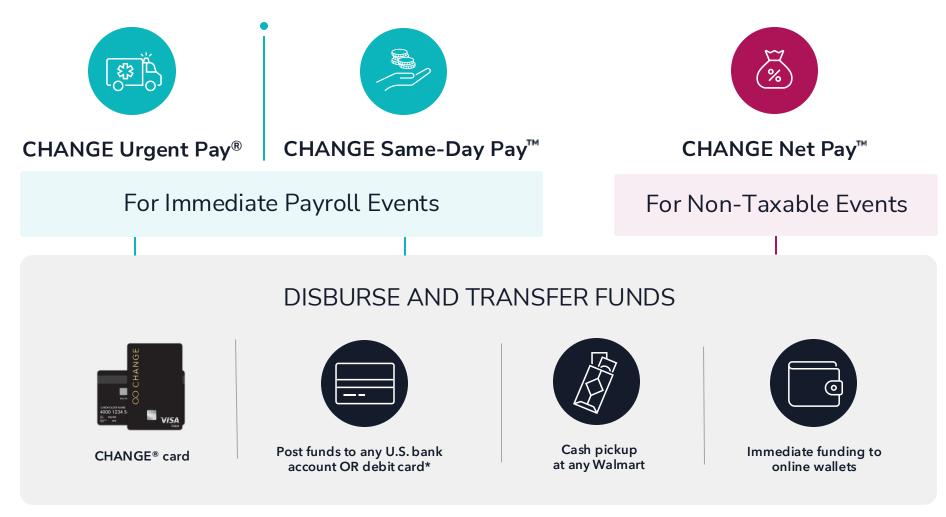
Talent activates personalized CHANGE card which shares the same balance.

# **User and Talent Experience**

- Integrated sign-on with Avionté BOLD
- Multi-factor authentication (MFA)
- Apple<sup>®</sup> and Android<sup>®</sup> compatibility
- Responsive web design
  - Responds to device screen size
    - Android<sup>®</sup> and iPhone <sup>®</sup> form factor
    - iPad <sup>®</sup> and Android <sup>®</sup> tablets
- Same code base as mychangecard.com
  - Retains full functionality and navigation as website

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CHANGE <sup>™</sup> account today.		Contact		~
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# **CHANGE Disbursements<sup>™</sup> Platform**



\*\$1.00 per transaction charged to staffing clients for disbursements made to DBA accounts.





### CHANGE URGENT PAY®

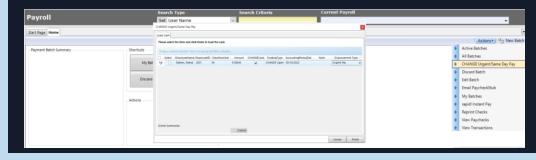
One-off transactions that help or reward employees. Talent doesn't need to pay this back.

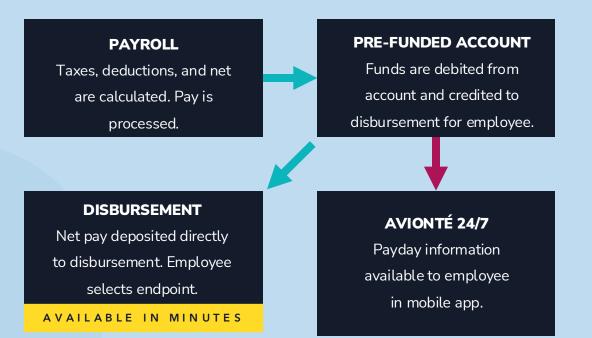
### PAY 24/7-365

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#### ADMIN INITIATES CHANGE URGENT PAY

Select 'CHANGE Urgent' from the dropdown.





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### CHANGE SAME-DAY PAY<sup>™</sup>

Payment for hours worked made available in minutes.

### PAY 24/7-365

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#### TALENT SUBMITS THEIR TIME

Talent submits daily time for manager approval in Avionté BOLD.





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### CHANGE NET PAY<sup>™</sup>

Send payments to talent outside your agency's standard payroll workflow

### PAY 24/7-365

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### NET PAY EVENT INITIATED

- 1. By your agency
- 2. By an Avionté-approved transaction through BOLD for CHANGE Net Pay™
- 3. Or by your agency's internal accounting service or payroll software provider, either for a single employee or multiple employees

### **DELIVERY** Net payment message is delivered to the processor.

**DEBIT** Funds are debited from your business' pre-funding account.

### **PAYMENT ENDPOINT**

Employee logs into their Disbursements account and selects payment endpoint.

- If employee has a CHANGE<sup>®</sup> account, it is credited immediately.
- If employee uses a bank account, they can direct money to that account or another debit card.\*

#### DISBURSEMENT

Employee account(s) credited on the CHANGE

Disbursements<sup>™</sup> platform.

#### AVAILABLE IN MINUTES

\*\$1.00 per transaction charged to staffing clients for disbursements made to DBA accounts.

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## **COMPLIANCE & ONBOARDING**



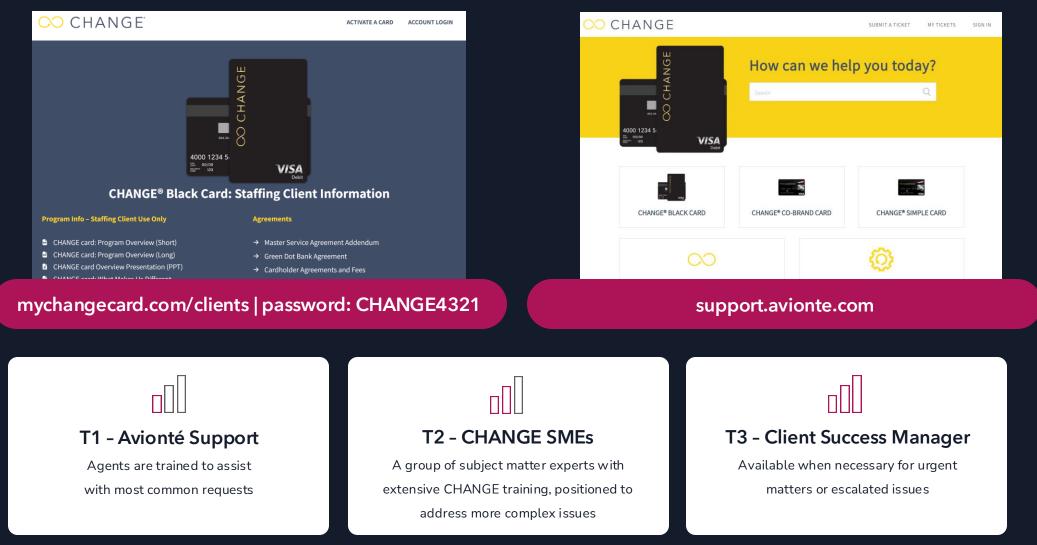
### CHANGE<sup>®</sup> COMPLIANCE

- The Avionté CHANGE program is maintained under the strictest compliance standards.
- All materials for clients and talent are reviewed by CHANGE compliance team and by Bank(s) Compliance teams for conformance with FTC, CFPB, and FDIC.
- All program items and info are verified through two separate reviews, UDAAP risk is mitigated by strict Avionté and Bank policies.
- Data protected under PCI-DSS and SOC standards.
- All funds for client pre-funding and cardholders are FDIC insured.

# SUPPORT

### AND KNOWLEDGE BASE

# CHANGE<sup>®</sup> Training and Support Resources







### ESCALATIONS

Protocol to ensure your concerns are always being addressed

### ENSURING TALENT ARE PAID

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#### IF AN URGENT MATTER NEEDS ATTENTION:

#### Always create a Zendesk TICKET first, then call us at 651-328-6060.

Support Center + Submit a request	
Submit a request	Q Search
We are here to help! Please select the nature of your request.	
I would like support with an issue I have encountered	,
CC (optional)	
Add emails	
Platform	
Change Card	÷
Avionte Product you are inquiring about	

### AVIONTÉ SUPPORT CENTER FIRST LINE Agents review and troubleshoot most issues. An agent begins the process immediately.

### CHANGE SMEs SECOND LINE

Specialists in CHANGE receive escalation from first line. SMEs handle more complex issues.

### CLIENT SUCCESS MANAGER THIRD LINE

Michael receives SME escalations regarding code and monitors to ensure critical issues are resolved.

### DEV AND PRODUCT

CHANGE<sup>®</sup> has our own dev and product team to address CHANGE services,

prioritization, and roadmap.

#### rapid! TEAM

If urgent account issues need to be escalated, the rapid! team can handle special requests.



### HOW TO MOVE FORWARD

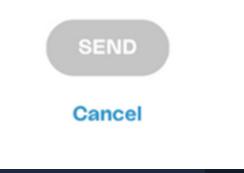
- As you consider CHANGE<sup>®</sup>, our sales team will arrange for a conference call to discuss any questions you might have.
- We will send you a simple diligence application required by banking regulations.
- Upon approval, you will sign a sponsor bank agreement and order form.
- An implementation ticket will be opened. Full implementation/training SLA = 21 calendar days.
- Product, training materials, and FAQs are available on Knowledge Base and at mychangecard.com/clients.

# **Questions & Answers**

# Thank You

### Rate the session

Leave further feedback...



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### IN THIS BIZZABO APP:

- Open the Bizzabo app
- Select the Agenda tab from the main screen
- Locate this session by Name, Date and Time
- Rate the session
- Optional to leave further feedback

### THANK YOU FOR YOUR FEEDBACK