# AVIONTÉ CONSECT

# Mobile Talent Engagement

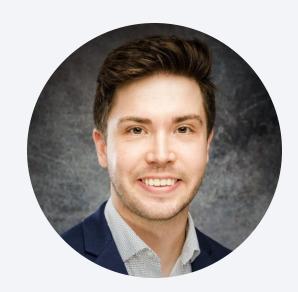
UNVEILING BEST PRACTICES FOR MOBILE APP UTILIZATION

## Meet the Team



Amanda Sargent

Account Manager



Parker Saunders

VP of Customer Success



Jeff See
Customer Success Manager

# Agenda

- 1 The Mobile Experience for Talent
- 2 Attracting Talent to Your App
- 3 Keeping Talent Engaged on Your App
- The Importance of Data in Driving Adoption
- 5 Q&A



# How is YOUR life impacted by mobile apps?



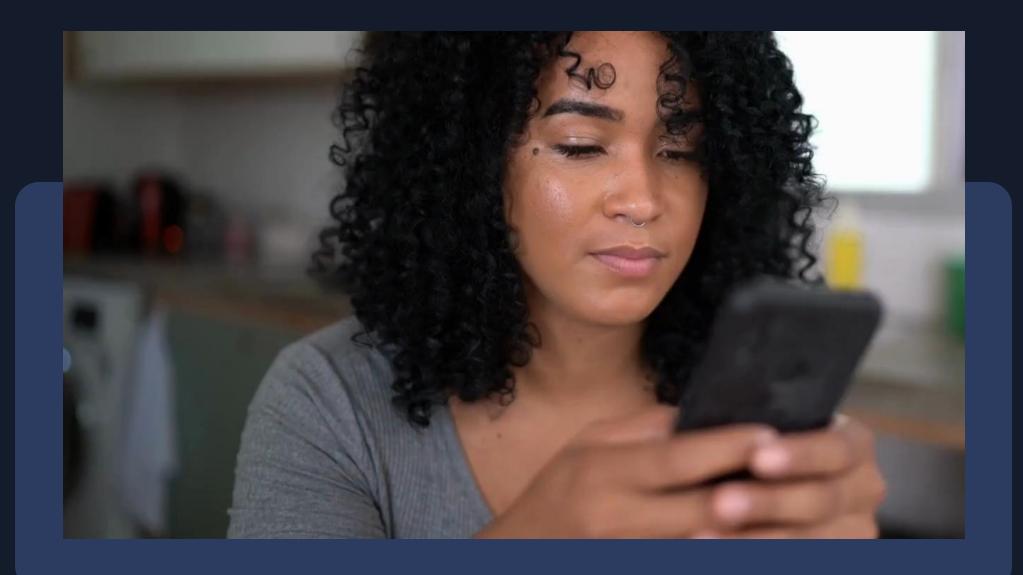
# The Importance of the Mobile App Experience

- 1 Widespread Usage
- 2 User Expectations / Accessibility and Convenience
- 3 Competitive Advantage
- 4 Increased Engagement
- 5 Revenue Opportunities



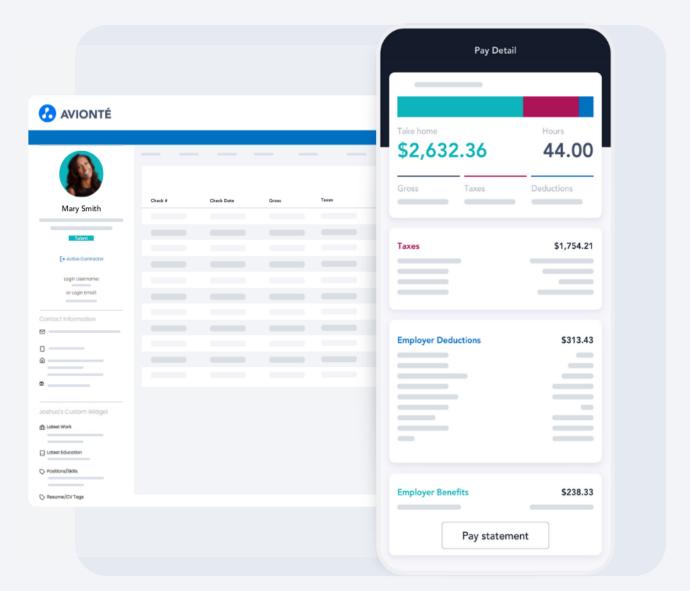
# The Avionté Experience





### **Key Features**

- User-friendly interface
- Real-time job notifications and application tracking
- Easy access to timesheets and payroll information
- Communication tools for instant messaging & updates
- Integration with our comprehensive talent management system





# Attracting Talent to the App

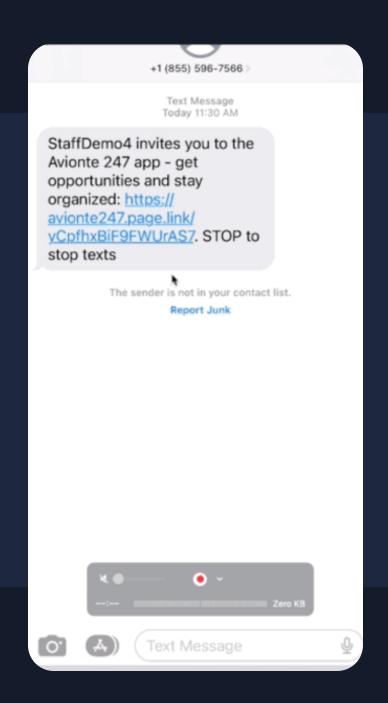
# Reinforce Value: "A success-driven recruitment ecosystem for all"

#### **Mobile-First Benefits For Talent**

- Convenience
- Job opportunities directly in the hands of talent
- "One-stop-shop" to manage work schedules and find key resources

#### **Mobile-First Benefits for Recruiters**

- Focus on building relationships
- Reduce time spent on mundane activities
- Make faster, more informed hiring decisions
- Increases responsiveness from the talent



# SmartLink Invites (Text + Email)

- Existing Talent are automatically invited based on being in an Approved Talent Status in BOLD and can be manually re-invited directly from BOLD
- Seamless login process for Talent, with no need for a username or password

# Driving Talent Adoption: Campaign-Based Approach

- Use the guidance in the Avionté 24/7
   WORK Communications Kit to effectively communicate the benefits and necessary steps to Talent
- Adoption is key to success, so consider how you can meet Talent where they are (such as social media) to make adoption a simple and pleasant process

### **ACTION #1:**

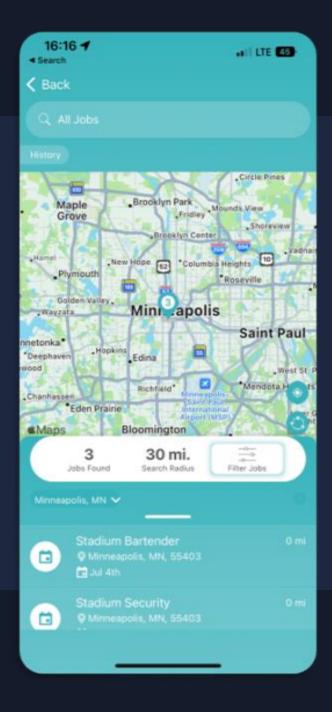
Update your existing materials to inform Talent of the benefits the app brings to them

### **ACTION #2:**

Prepare messaging to send to Talent, letting them know to expect a SmartLink, then coordinate a time with Avionté support or your Account Manager to re-invite Talent en masse.

### **ACTION #3:**

For **Custom Agency Branded** apps, consider how you will market your new app, such as flyers, QR codes and social media



# Marketing with Mobile Job Board

- Talent can create their account when they find a job that interests them on the Mobile Job Board
- Use existing marketing channels such as website, social media and flyers to market your app to new talent
- Use QR codes to make finding your app easy

# Develop Your Talent Facing Resource Strategy

Asset	Suggested Updates
Website	Update to include app information, create a landing page, or QR code for your app
Recruiting Collateral	Update recruiting materials with app information and usage instructions
Email Signatures	Add a call-to-action and download link for the app in email signatures
Job Boards/Career Pages	Update job board profiles and career pages with app details
Social Media	Create posts and updates promoting the app and its features



# Get Familiar with the "Communications Kit"

- We've built a playbook with templates and best practice recommendations to make your marketing and communication strategy plug & play.
- Access it in the Knowledge Base titled

  "Avionté 24/7 WORK Communications Kit"

  found here.

# Keeping Talent Engaged on the App

## Recruiters are key to Avionté 24/7 success!

- Keep Talent engaged in the app by ensuring a consistent volume and variety of jobs are being sent to the app
- Consider ways to ease the transition for recruiters by making their workflow more familiar and less intimidating
- Simplifying new tools and processes can aid in adoption

## Talent Engagement: Questions to Ask

### "Are we notifying enough Talent?"

**Dynamic Distribution** will help to cast a wide net when posting jobs. Consider focusing on the most important skill, rather than including every skill. Speak with your Avionté contact for more information on AND vs OR logic in 24/7 Work.

### "Do Talent trust this system?"

Ensure Talent are moving through the pipeline/Talent Stages in a reasonable timeline. Check the *Current Stage* column in the *24/7 Placements* report to identify potential areas of concern

## Low Talent Engagement: Recommendations

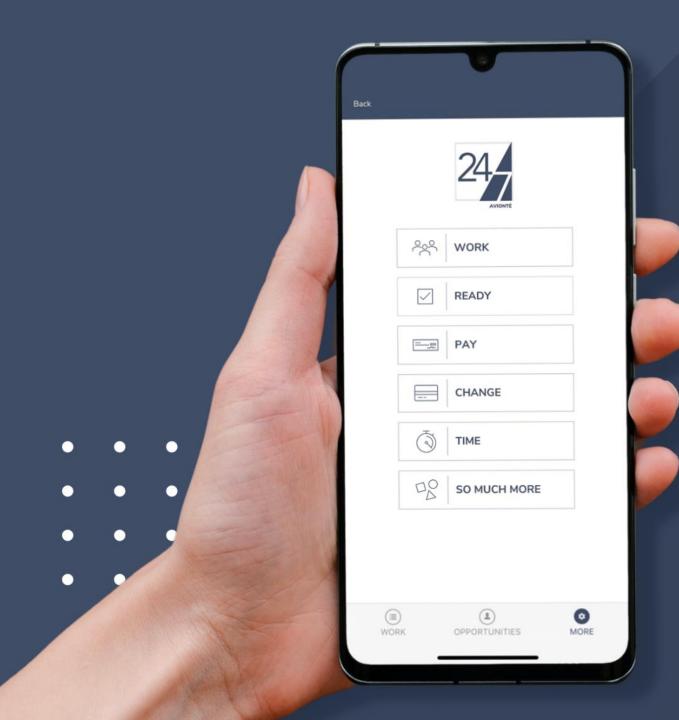
### "Are we notifying talent enough/too often"

Avionté 24/7 App and ONBOARDING notify talent at critical touchpoints. By default, however, 24/7 WORK notifies talent every time they qualify for a job you sync.

Did you know there are notification limits that our team can assist you with to limit the number of notifications talent receive about new jobs while still keeping critical reminders/updates?

**Evaluate Custom Messaging Templates (Admin Users)** 

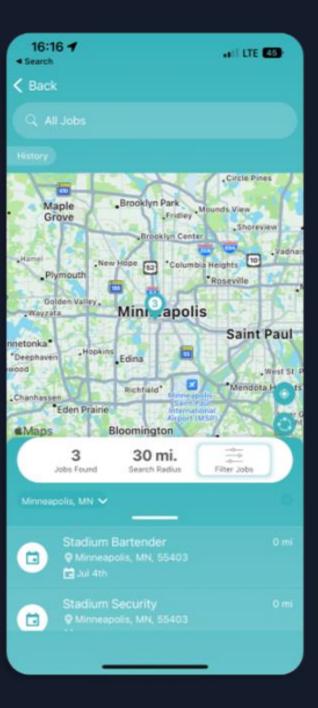
# Are You Enhancing the Overall Talent Experience?



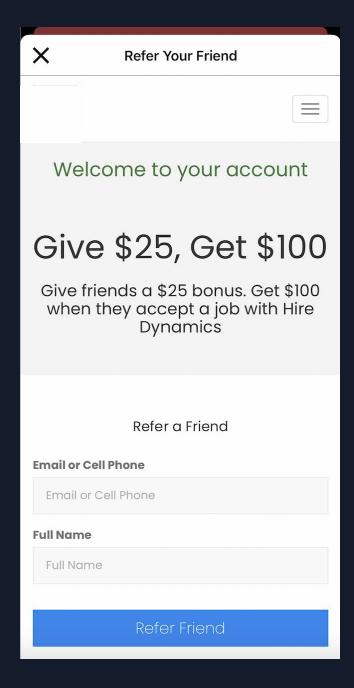
### **Evaluate Home Page content**

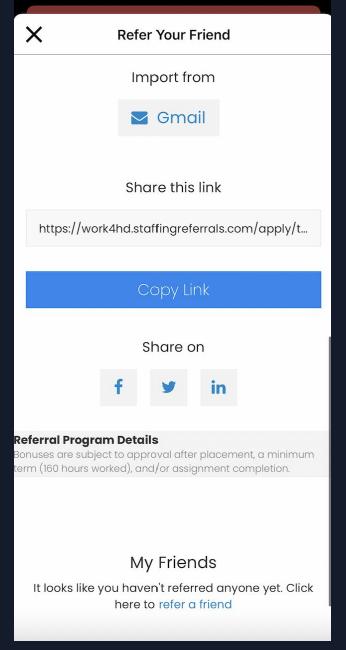
- Pay and Hours info
- Job Search (if not branded, using URL)
- Talent FAQs
- Other Talent-Facing Content?

## **Mobile Job Board**

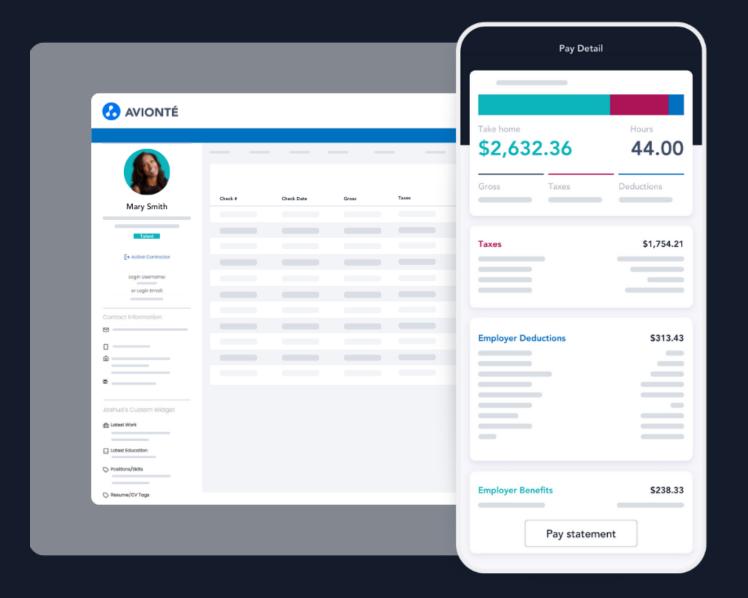


### Referrals

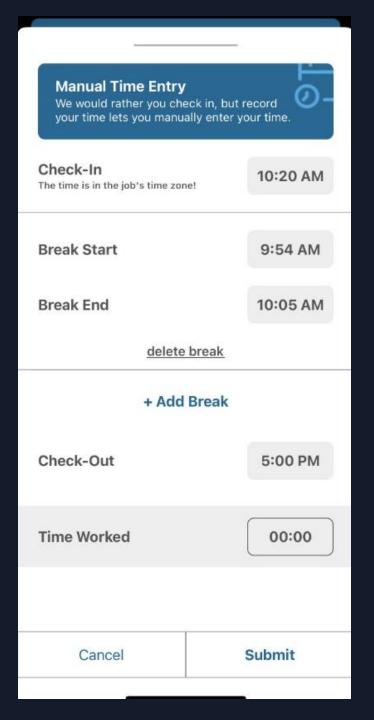




# Pay & Hours



# Timekeeping



# Strategies for Optimizing Talent Engagement



# **Job Description Tips**



# Traditional Job Description

 How many times does the talent have to scroll?



### Job Description Tips

#### **START WITH A CLEAR JOB TITLE**

**Tip:** Use a specific and recognizable job title that accurately reflects the role.

**Example:** Instead of "Marketing Expert," use "Digital Marketing Specialist."

#### **OPEN WITH A STRONG HOOK**

**Tip:** Begin with a compelling sentence that highlights the most attractive aspect of the job. **Example:** "Join our innovative team to drive cutting-edge digital marketing campaigns!"

#### **BRIEFLY DESCRIBE THE ROLE**

**Tip:** Summarize the key responsibilities in a few bullet points.

**Example:** "Develop and execute digital marketing strategies."

### **HIGHLIGHT REQUIREMENTS**

**Tip:** List the essential qualifications and skills needed for the job.

**Example:** "Bachelor's degree in Marketing or related field."

#### **SHORT & SCANNABLE**

**Tip:** Use bullet points & short sentences to make the description easy to read.

**Example:** The entire job description should fit within a mobile screen.



JOB DESCRIPTIONS

### **Mobile-Friendly Version**

 How does this version make it more likely that talent will



# Concise Job Descriptions How does this keep talent engaged with your app?

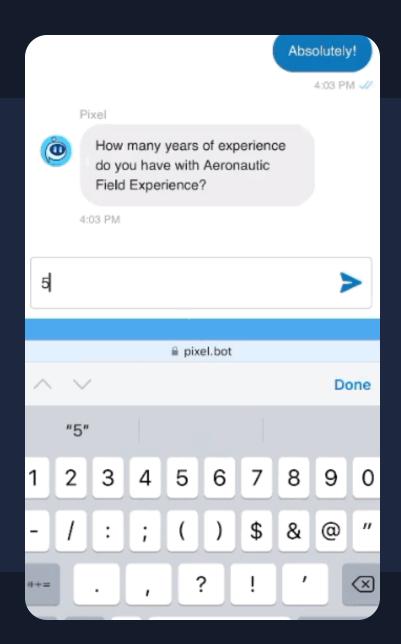
### **Improved Experience**

- Problem: Candidates often skim through job listings quickly, especially on mobile devices. Long, detailed descriptions can be overwhelming and deter potential applicants.
- Solution: Concise job descriptions are easier to read and understand, making it more likely that candidates will read the entire post and feel confident about applying.
- Impact: Higher engagement rates and more applications from qualified candidates.



## Interviewing & Engaging with Talent





PIXEL

# Value Proposition

- Offers quick pre-screening questions to reduce lowvalue communications.
- Automated follow-ups boost recruiter productivity and satisfaction.

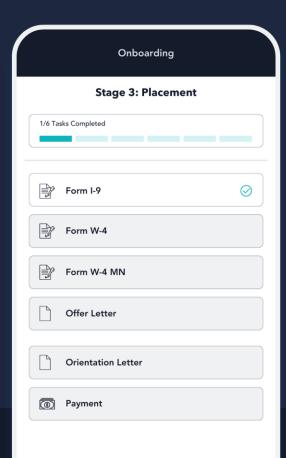


## PIXEL Improves Talent Engagement

### **Real Time Engagement**

- **Problem:** Delays in responding to candidate inquiries can lead to loss of interest and missed opportunities.
- **Solution:** Live Chat feature allows recruiters to engage with talent in real-time, ensuring prompt responses.
- Impact: Talent feels that your agency values them and makes time for them.





Onboarding	
Stage 3: Placement	
5/6 Tasks Completed	
Orientation Letter	
Welcome!	
	D
Contact Information	
Save and Continue	

**AVIONTÉ 24/7 ONBOARDING** 

### **Onboard Effectively**

Streamline processes for recruiters while empowering talent to onboard online or in-app.

- Decrease transaction times with custom-tailored onboarding flows based on talent status or employer.
- Automate alerts and notifications to keep recruiters focused on value-add activity.
- Deliver intuitive and engaging mobile onboarding experiences that keep talent coming back.



**AVIONTÉ 24/7 ONBOARDING** 

## Talent Experience

- Talent can complete onboarding tasks without leaving the app
- Answer questions, complete forms, sign documents and submit pictures of critical identification
- Delivers an easy and engaging mobile onboarding experience to keep talent coming back
- Notifications and reminders via email, text, and in-app to keep talent notified of onboarding tasks they need to complete.



#### Onboarding

### Hi Ridley!

Assigned Tasks & Workflows

Aeronautic Workflow



### **KEYTAKEAWAYS**

### **GET HANDS ON**

Play the Mobile Game this week to walk in the shoes of your talent.

Visit our Experience Center to play and learn more about Avionté 24/7

### **KNOWLEDGE BASE**

Check out the KB for more training resources (including these slides and the communication playbook)

### **COMMUNICATION**

Be comprehensive in your communication strategy for attracting talent

### **CONTACT**

Contact your Account
Manager to discuss
any of these key
features or to begin
your Avionté 24/7
journey

# **Questions & Answers**

# Thank You

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THANK YOU FOR YOUR FEEDBACK