

AVIONTÉ CONNECT



CONNECT DAY 2

Simplifying Staffing Workflows with Avionté+

Hear how forward-thinking staffing firms extend Avionté with best-in-class partners to solve real bottlenecks in recruiting, compliance, and back-office workflows — driving efficiency without disrupting how their team's work.

- *This presentation is for informational purposes only.*

Introductions

Welcome to **CONNECT!** Thank you for joining our session.



Scott Poeschl

SENIOR VP OF AVIONTÉ+

The Agenda

This session breaks down the common bottlenecks that slow teams down and explores how the right third-party solutions can extend Avionté to solve them.

- 1 Introductions

- 2 What's Avionté+?

- 3 Sales

- 4 Recruiting

- 5 Workforce

- 6 Back Office



Tim Ratliff — Skillwork

Senior Director of Technology & Innovation | Manufacturing Staffing
| Omaha, NE

Leveraging Avionté+ tools including APIs, Adobe E-Sign, CHANGE paycard, eSkill, Experian WOTC, Oak City Advisors, Greenshades, JobSplice, Sense, Ringover, Staffing Referrals, and Timerack.



Manufacturing Staffing

Full integration stack spanning recruiting, compliance, and back office.





Michelle Habarcuk— Verstela

EVP of Operations & Western Division President | Industrial Staffing
| Everett, WA

Leveraging Avionté+ tools including Whippy, Integrate IQ, Asurint, CHANGE card, eSkill, Unemployment Tracker, Jobrobotix, ClearlyRated, Experian WOTC, Yardstik, & Selerix



Industrial/Technical/Accounting Staffing

Full integration stack spanning marketing, recruiting, and back office.





Travis Tangeman— Impact Employment Solutions

Chief Information Officer | Technical Staffing | Toledo, OH

Leveraging Avionté+ tools including LLH, Selerix ACA, DISA, Ringover, ADP ET & WOTC, Haley Marketing, Sense, and The Work Number by Equifax



HR, Engineers and Technical Staffing

Full integration stack spanning recruiting, compliance, and back office.



What Is Avionté+?

Avionté+ is your certified partner ecosystem — pre-vetted integrations that connect directly to BOLD, filling workflow gaps with best-in-class functionality.



Pre-Vetted & Certified

Every partner is tested for seamless, secure BOLD integration.



Best-of-Breed Stack

Fill workflow gaps with purpose-built tools without leaving your ATS.



Proven ROI

Real clients share measurable results across sales, recruiting, and operations.

The ROI of Integration

25%+

Average reduction in time-to-fill for
firms using 3+ Avionté+ partners

90%

Top-performing staffing firms use
integrated background check tools
in their workflow

2x+

Redeployment rate improvement
when automated engagement tools
are active

Real results from real Avionté clients — hear their stories in Q&A.

Sales

Elevate Sales



Customer Experience Tool

- **ClearlyRated:** verified client/talent surveys - measure satisfaction, spot growth opportunities, retain clients



Career Board/Pages

- **Haley Marketing:** staffing-only marketing agency - websites, job boards, and brand visibility to sell more



Talent Engagement Tool

- **Sense & Whippy:** automated sequences that resurface deployable talent and keep recruiters top-of-mind



Referral Management

- **Staffing Referrals:** turns employees, recruiters, and branches into a scalable sourcing/referral channel

Recruiting



WOTC Tax Credits

[Experian](#) and [ADP WOTC](#) screen every candidate automatically — zero manual effort, real savings.



Skills Assessments

[eSkill](#) verify candidate skills at the application stage — before recruiters invest time.



Programmatic Job Spending

[JobSplice](#) auto-distributes roles to best-performing boards and optimizes spend in real time.



VoIP

[Ringover](#) is an AI-powered platform that helps record, transcribe, and analyze every recruiter conversation.

Optimize Recruiting

Qualify talent faster, source smarter, and capture tax credits — all inside your BOLD workflow.

Workforce Management

Workforce Development



Background Checks

- [Asurint](#), [Yardstik](#), and [DISA](#) deliver instant results inside BOLD — no system-switching at onboarding and ease of use for your talent and recruiters.



Health & Supplemental Insurance

- [LLH](#) offers staffing firms a cost-neutral, zero-out-of-pocket health benefits program that improves employee retention, boosts profitability, and simplifies compliance.
- [Benefits in a Card](#) offers major medical plans available to your talent to drive down your costs and retain quality talent.



Onboarding Compliance

- [Adobe Sign](#) helps staffing firms digitally manage and execute HR and client documents quickly, securely, and in compliance — from offer letters and onboarding forms to NDAs and client agreements.

Back-Office

Back-Office Boost



Tax Solutions

- [Greenshades](#) and [ADP](#) are tax filing and automation specialists for more of a white glove experience to tax.



PayCard/Financials

- [rapid!](#) Change Card has instant pay via pay card differentiates your firm to talent and streamlines payroll disbursement.



Unemployment Claims

- [HRlogics](#) helps staffing firms control UI costs, protect SUTA rates, and reduce administrative burden by centralizing claims tracking, and automating deadlines.

Back-Office Boost

The right back-office integrations keep payroll accurate, compliance clean, and cash flow healthy — without chasing data between systems.



Employment Verification

The free tool, [The Work Number by Equifax](#), employment verification — instant results inside BOLD, no extra cost.



Time Clocks

[Timerack](#) offers a GPS-verified time data flows directly into Avionté payroll, eliminating manual timesheets.



Compliance

[Selerix](#)'s ACA tracks employee eligibility, applies ACA codes automatically, and manages the full compliance lifecycle.

CONNECT



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Key Take-Aways

- *The ROI is real and specific, not theoretical.*
- *There's a path forward at any technical skill level.*
- *You're not locked in — try it and unplug if it doesn't work.*
- *Check what you already have before buying something new.*
- *Often the real ROI is BOLD's native layer on top of the partner, not the partner itself.*
- *Make integration a standard question before signing anything.*
- *Automated engagement drives outcomes, not just convenience.*

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Sense

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